

2014 Annual Report

FOOD IS HOPE. FOOD IS LOVE. FOOD IS MEDICINE.



DEAR FRIENDS,

are proud to share that our team managed these many changes and challenges with grace while ensuring that services to our clients continued uninterrupted.

We completed our move to a temporary location in Brooklyn while our SoHo building undergoes renovations. Our volunteers and staff have adapted our programs to this new, temporary location and we are getting to know our wonderful neighbors here in South Williamsburg. We appreciate all our volunteers who have kept their shifts in the new location, and we look forward to returning to SoHo in 2015.

Innovations to client care are always a top priority, and we implemented several improvements this year to our nutrition programs. At the same time that we completed our move to Brooklyn, we finished our transition to a chilled/frozen meal model. This new method of delivery keeps food cold and

fresh during delivery. We heard from clients that they prefer to heat and eat their meals according to their own schedule. Now, our clients have more control over what they eat and when they eat it.

Our chefs and registered dietitians also made improvements to our vegetarian menu, and we published a new booklet, "Nutrition Tips for Caregivers," to help senior caregivers navigate meal-planning and nutrition issues regarding their loved ones who are sick.

Programmatic growth is a constant here at God's Love, and on May 2, 2014, we celebrated an historic milestone as we delivered our 15 millionth meal.

As the number of meals cooked and delivered continues to grow, we count on our amazing community for support. We could not do this work without you. Thank you so much for another year of helping God's Love bring nutritious meals - and hope - to those who need us most.

Sincerely,

Karen Pearl President & CEO

Scott Bruckner

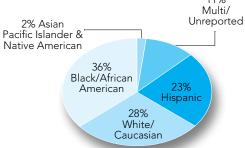
Chairman of the Board

CORE PRINCIPLES

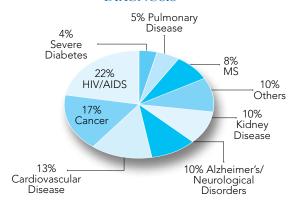
Our clients are living with severe illnesses that affect their whole way of life. Because of this, we are committed to never charging for a meal and to never having a waiting list. The meals and nutrition counseling God's Love provides are critical services that help our clients to take some measure of control over their circumstances.

In FY14, God's Love cooked and delivered more than 1.2 million meals, a record for our organization. We delivered to a total of 5,027 people: 4,554 clients, 261 children and 212 senior caregivers. Our clients our overwhelmingly poor, with most living at or below the poverty level in the region's most underserved neighborhoods. With every delivery, we deliver hope and love, all wrapped up in a nutritious meal.

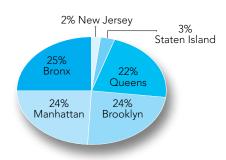


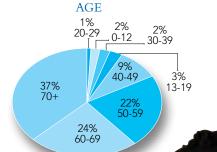


DIAGNOSIS



SERVICE AREA





"It's a good feeling to know that somebody cares, somebody is coming to make sure that I have food to eat. I just want to say thanks. I'm getting better and that is what is important."

GOD'S LOVE CLIENT DAHLIA

Nutrition is our signature difference

ur staff of Registered Dietitians works with every client to design a custom meal program that best meets each person's specific medical and nutritional requirements. This individualized nutrition is what sets us apart from all other meal programs.

Every day, our meals are individually tailored with the freshest and highest quality ingredients, without preservatives or additives, to ensure that our clients always receive optimum nutritional value. From the development of our therapeutic menus, to nutrition counseling, to the safe delivery of our client meals, we see the power of food as medicine and understand the significance of proper nutrition.





OUR NUTRITION PUBLICATIONS



REGISTERED DIETITIAN ESTHER AT HOPE LODGE



PRODUCE FROM THE TRIBECA CSA

CREATING A LEGACY

It is our hope that each generation will help provide for the next, so that we can always be there for clients at a time in their lives when they need us most. In 2011 we formed our Legacy Society, whose members have included us in their estate plans. We thank those who have joined this society and helped secure our future.

By including us in their estate plans, our thoughtful friends have demonstrated their dedication and compassion to the important work we do.

"The best legacy you can leave is one that keeps on giving. The Legacy Society keeps your memory alive. And for me it's important that the support I give God's Love We Deliver carries on."

Vicente Wolf Interior Designer and Legacy Society Member



News from the Year











SUNDAY NIGHT SOUL

BIG LOVE WEEKEND

JUDGEMENT OF BROOKLYN

15 MILLIONTH MEAL

HERITAGE OF PRIDE

n July ,we held our second annual Michael Kors Volunteer Month. Last year, Michael Kors elevated his 20-year commitment to God's Love by devoting the resources of his company to our clients, our mission and our agency. Michael, his husband Lance and many from his team volunteered with us.

In September, volunteers McKenzie Mahoney and Nick Yarmac held Sunday Night Soul, a fundraising ride at SoulCycle SOHO. 100% of the event proceeds benefited our Expansion Campaign. SoulCycle SOHO was filled with enthusiastic cyclists and supporters of God's Love. Miss USA Erin Brady and Miss Teen USA Cassidy Wolf joined us for the evening's bike ride and joined in on the fun!

Over Valentine's Day weekend, God's Love We Deliver was the honored beneficiary of Big Love Weekend, founded by our dear friend, volunteer and supporter, Jason Patrick (a.k.a. Bearded Yogi). This wellness weekend of yoga, fresh juice, live music, a dance party and more, brought yogis and friends together to celebrate love and support God's Love! Big Love Weekend raised more than \$20,000 to benefit God's Love, which will, in turn, help fund more than 2,000 nutritious, individually tailored meals.

In May, God's Love joined friends and supporters, including members of the newly formed young professionals group generation LOVE (genLOVE), at The Judgement of Brooklyn. God's Love was the event's charity partner. More than 1,000 residents and wine and beer connoisseurs across Brooklyn came out to participate in the consumer tasting event organized by Tap+Cork, producer of the Brooklyn Beer & Wine Festival,

in conjunction with Bed-Vyne Wine and Bed-Vyne Brew.

Also in May, we delivered our 15 millionth meal! We commemorated this historic milestone with an event that included Brooklyn Borough President Eric Adams, and New York City Council Members Corey Johnson and Robert Cornegy. Cherished friend of God's Love Sylvia Vogelman, a 22-year volunteer with over 2800 hours of service, joined in the celebration, as well as wonderful Board Member Linda Fairstein and former Board Chair Michael Sennott, who currently serves as Chair of our Expansion Campaign. And we were especially delighted to have with us the incomparable Joan Rivers, who has supported God's Love for over 20 years.

For the third time, God's Love partnered with Whole Foods Market NYC for the Heritage of Pride March. It was a blast!

THE HOLIDAYS AT GOD'S LOVE

his year, the first from our Brooklyn home, we delivered a record number of holiday meals to clients, children and guests on Thanksgiving and Christmas Eve morning.

The Kitchen Department begins in early fall to work with the Nutrition Department to develop our famously nutritious and sumptuous menus. Client Services Representatives contact every client and ask if they would like to invite a guest—we believe that no one should have to spend the holidays alone. Careful thought is given to what items we need for Emergency Blizzard Boxes and gift baskets. The weekend before Thanksgiving and Christmas Eve, hundreds of dedicated volunteers come in to assemble those boxes and baskets.

Joan Rivers joined us this year on Thanksgiving to deliver meals, as she does every year, to clients with her grandson Cooper. We are so grateful for their years of support.

With the help of hundreds of volunteers, we are able to deliver meals and holiday cheer without charge, without fail, and most importantly, with love.



JOAN RIVERS WITH HER GRANDSON COOPER AT THANKSGIVING



VOLUNTEERS AT BASKET DAY



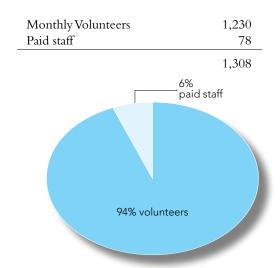
HEADING OUT TO DELIVER ON CHRISTMAS EVE

Volunteers

e simply could not do what we do without the unwavering support of our wonderful volunteers. Incredibly, each year, nearly 8,000 people volunteer in some capacity, providing over \$2 million of donated time and service.

Our volunteers come from all walks of life to help us complete our important mission every single day. We are joined by our weekly volunteers as well as corporate groups from such companies as Macy's, Levi Strauss, American Express, Bloomberg, M•A•C Cosmetics and Ralph Lauren. In FY14 we worked with 1,091 corporate groups.

We are extremely grateful for their dedication and the time they give to help others in need.









LEVI STRAUSS

RALPH LAUREN

MACV'S





BLOOMBERG

M•A•C COSMETICS





hrough the generosity of more than 19,000 individuals, corporations and foundations, and with additional public support, we were able to prepare and deliver 1,223,185 meals in FY14.

With a budget of more than \$12.3 million in FY14, every commitment helps make it possible for us to reach the 5,000+ men, women and children living with life-altering illness whom we serve every year, Thank you!



















LOYAL FRIENDS SUPPORT OUR URGENT MISSION









MIDSUMMER NIGHT DRINKS

GOLDEN HEART AWARDS

AUTHORS IN KIND

RACE TO DELIVER

od's Love We Deliver hosts four signature events each year, which play a significant role in achieving our overall fundraising goals.

In October, we held our 7th Annual Golden Heart Awards dinner. Former Secretary of State Hillary Rodham Clinton received the first-ever Michael Kors Award for Outstanding Community Service. We also celebrated the remarkable contributions of creative director, taste-maker and philanthropist Aerin Lauder and long-time volunteers and donors Mike Moran and Jeff Gates. More than 700 guests attended, making it the largest and most successful event in our agency's history.

In November, we held our 20th Annual Race to Deliver in Central Park. The park Park was bursting with over 5,000 runners, including more than 300 children in the Kids' Fun Run.

In the spring, we held our 11th Annual Authors In Kind literary luncheon. Barbara Ehrenreich spoke of her history with God's Love – a personal friend received our meals years ago and she saw how important it was to have good, nutritious food delivered right to their door. Chef Michael Anthony spoke of his appreciation for God's Love at a moment in his life when he had undergone surgery and could not shop or cook. He knows firsthand just how important it is to

provide meals for people who cannot provide for themselves. As a former medical student, Robin Cook shared how important it is to take care of those who are too sick to take care of themselves.

We concluded the year with our Midsummer Night Drinks party at the home of Kelly Behun and Jay Sugarman where more than 400 guests enjoyed a spectacular evening of great food, music and friendship.

We are deeply grateful to everyone who supported our fundraising efforts this year.

OUR EXPANSION CAMPAIGN

very day more people living with HIV/AIDS, cancer, Alzheimer's disease Love We Deliver looking for help.

As our numbers have continued to reach a new watermark each year, we find ourselves at a critical crossroads. Our need for an expanded building is urgent.

Since fundraising began in 2011, we are closer

meet the needs of some of the most vulnerable among us for years to come. The new facility, to be named The Michael Kors Building at God's Love We Deliver, in recognition of Michael's extraordinary \$5 million gift, will feature a state of the art industrial kitchen, covered loading dock and roof-top herb garden.

Our new building will ensure that we will never have to turn anyone in great need away.



Finances

Fiscal year 2014 (July 1, 2013 - June 30, 2014)

unding from generous individuals, foundations, corporations, and government sources provide a diversified base of support, helping to ensure that we are able to continue our work without overreliance on one revenue stream. We work hard to guarantee that valuable contributions are used on behalf of our clients. In FY14, 81% of all revenue went directly to client services. Our donors expect no less.







God's Love We Deliver has achieved the highest standards set by these charitable ratings organizations.



REVENUE



TANDEN ICEC



REVENUE

Government	\$1,840,968
Foundations and Corps.	\$1,813,227
Individuals	\$1,697,199
Direct Mail	\$519,877
Special Events	\$3,256,754
Bequests	\$728,053
Managed Care Program	\$1,703,194
Other	\$184,856
	\$11,744,128

EXPENSES excluding depreciation

Program	\$9,695,137
Fundraising (incl.Events)	\$1,682,122
Management & General	\$976,670
	\$12,353,929

STATEMENT OF ACTIVITIES

STATEMENT OF ACTIVITIES			
Revenue	\$11,744,128		
Expenses before			
Depreciation	(\$11,252,149)		
Operating Surplus	\$491,979		
Depreciation	(\$1,101,780)		
Change in Assets	(\$609,801)		
Capital Campaign Revenue	\$7,337,713		
Capital Campaign Expense	(\$312,741)		
Donated Securities	\$5,252,465		
Change in Assets from All Sources	\$11,666,636		
Net Assets Beginning of the Year	\$19,868,921		
Net Assets End of the Year	\$31,535,557		

RESPONDING TO THE DEMAND

We gratefully thank those who have pledged their support to our Expansion Campaign.

\$1,000,000 +

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