

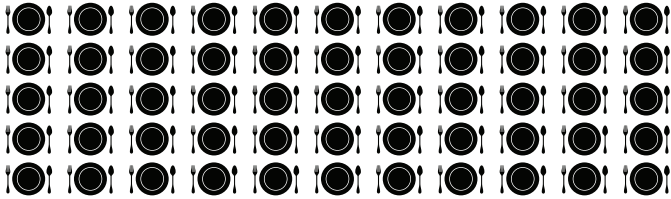


FOOD IS MEDICINE

We are dedicated to cooking and delivering the specific, nutritious meals a client's severe illness and treatment so urgently require. **Serving the greater New York City metropolitan area since 1985.**

**GOD'S LOVE
WE DELIVER®**

Mission in Action



1,800,000

Meals per year

7,000

Meals per day



10,000

Volunteers adding \$2M in service

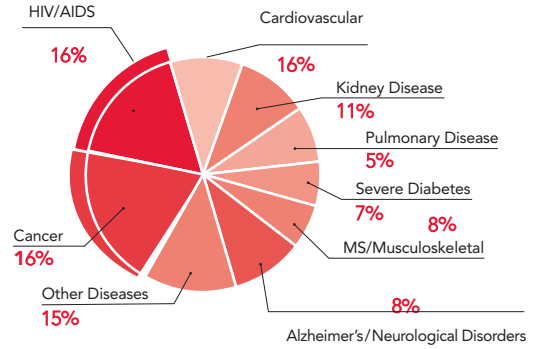


134%+

Growth in meals in 10 years

People Served

DIAGNOSIS



7,000 People

91% are clients **5%** are caregivers **4%** are children

Home-Delivered Meals

We provide medically-tailored meals by addressing a combination of restrictions, resulting in almost infinite meal variety.



Some restrictions include:
Pork, Beef, Fish, Vegetarian,
Sugar, Fat, Dairy, Renal,
Minced, Pureed, Acid/Bland
and Fiber/Gas

RDNs

7 Registered
Dietitian
Nutritionists
Prepare
Client
Meals



All meals are low in sodium



No starters, fillers
or preservatives

SPECIAL TOUCHES

Support families by feeding the children

♥ and senior caregivers of clients

♥ Special holiday meals and gifts

♥ Personalized birthday cakes and cards

♥ Emergency meal kits for blizzards and blackouts

Geography



Research

The Need



3X

Higher healthcare costs for malnourished patients compared to nourished patients¹



2X

The initial hospitalizations for malnourished patients compared to nourished patients²



3X

Longer hospital stay for malnourished patients compared to nourished patients¹



2X

More likely malnourished patients will be discharged to a facility rather than their home¹



Access To Medically Tailored & Cost Effective Meals

Improves medication adherence³

Reduces hospitalizations and ER visits⁴

Can reduce overall healthcare costs up to 62%⁵



Research in Progress

- ♥ Health outcomes for clients with metastatic cancer with a hospital in NYC
- ♥ Cost savings in a mainstream Medicaid population with an NYC managed care organization



Live more independently



Manage medical treatment better



Learn to eat nutritionally



Decrease stress

Partners with New York State in Healthcare Innovation

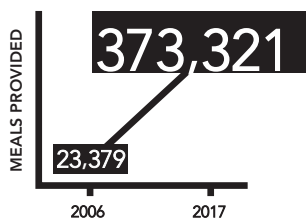
Medicaid: Community Partners Program

- ♥ Medicaid 1115 Waiver (MLTC)
- ♥ Duals Demonstration Project (FIDA)
- ♥ 23 Contracts

Balancing Incentives Program

- ♥ Expansion of Community Partners to Westchester and Nassau Counties
- ♥ Creation of a Referral Tool for Care Coordinators

Community Partner Growth Since 2006



Delivery System Reform Incentive Payment (DSRIP)

Goal: **25%**
Reduction in hospitalizations

12
Partnerships with hospitals

Ending the HIV Epidemic

God's Love We Deliver is a leadership partner with

