

Food is Medicine. Food is Love.

Fiscal Year 2019 Annual Report

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A Letter from Board Chair Terrence Meck and President & CEO Karen Pearl



Dear Friends,



President & CEO Karen Pearl and Board Chair Terrence Meck

At the end of our fiscal year 2019, we were proud to reflect on the success of our many programs made possible by so many of our dedicated and compassionate friends in the community. God's Love We Deliver continues to grow, nourishing more people than ever before with our medically tailored meals. In order to do so, we have formed valuable new partnerships—with healthcare providers, and other community leaders—to provide nutritious meals for more of our city's most vulnerable individuals and families. These partnerships, with nutrition as the common denominator, help strengthen our mission.

The numbers were impressive: this past year, God's Love provided love, hope, and dignity with over 2 million nutritious meals for more than 7,500 clients, their children, and their senior caregivers. We could not have rung over 250,000 doorbells or driven our 22 vans over 187,000 miles without the help of 15,000 generous supporters, over 450 corporations and foundations, over 400 corporate volunteer groups, and more than 16,500 wonderful volunteers. In providing 4,850 nutrition counseling sessions, and 105,000 client services calls, we hear over and over again how much our clients love their meals, as well as their interactions with our dietitians, drivers and other staff.

New partnerships required us to be nimble and responsive to shifting needs. Our partnership with Ronald McDonald House New York helps families who have special nutritional requirements or who might otherwise miss meals due to their children's cancer treatment schedules. We delivered 3,900 "Breakfast To Go" kits for these families to take on their way to treatments.

God's Love now utilizes produce rescued and delivered by City Harvest, our long-time neighbor. In return, God's Love donates meals to City Harvest for delivery to community food programs that serve over 3,000 individuals each month.

Our focus on "Food is Medicine" is continuing to make great strides. We launched our first-ever Community Partners Expo, successfully piloted a renal-friendly breakfast program, and held teleconferences on kidney disease and heart health. Our dietitians engaged in a pilot program with Mount Sinai St. Luke's and Mount Sinai Jackson Heights for individuals with severe diabetes.

Our advocacy program has made significant advances in education and policy. The New York State Department of

A Letter from Board Chair Terrence Meck and President & CEO Karen Pearl



Health recognized God’s Love as a winner of its Social Determinants of Health Innovations Award. We were proud to present and participate in seven Food is Medicine Symposiums and two Congressional Briefings.

The new God’s Love We Deliver website was launched to serve as a valuable resource and platform to share our stories and be engaged with clients, supporters, volunteers and the broader community.

We recognized milestones of our 34 years of growth and partnerships through our signature events and at the holidays. On Thanksgiving, God’s Love was asked to deliver special holiday meals to displaced children. Our chefs delighted the kids with dishes that “taste like home.” This was in addition to the more than 6,500 Thanksgiving meals that we cooked for our clients, with 2,700 guest meals so that no client had to spend Thanksgiving alone. It’s no surprise that we celebrated our 22 millionth meal during Thanksgiving.

Our Events Team was hard at work, spreading the word about God’s Love this year. Our genLOVE young leaders hosted their first Annual Rockaway Soiree. Midsummer Night Drinks in the Hamptons celebrated 19 years. We were also honored to be recognized by the Fire Island Community which has supported us since our founding.

Our 12th Annual Golden Heart Awards honored the remarkable contributions and community advocacy of Hugh Jackman, Tony Kushner, and Jamie Niven. At our 16th Annual Authors In Kind, we hosted David Burtka, Michael Beschloss, and

Lisa Gardner. We also let our hair down and rocked out at the 3rd Annual Love Rocks NYC. And, we held our 25th Annual Race to Deliver, our longest-running symbol of our own daily race to ensure no one has to face the unthinkable combination of illness and hunger.

As always, we celebrate our history, our future, and our unwavering commitment to those living with HIV. With our commitment to diversity and LGBTQ+ rights, we celebrated 50 years of Pride, joining hundreds of our supporters at the Stonewall Inn, Savor Pride with NYC Pride, and WorldPride on Fifth Avenue.

Thank you for your generosity and your friendship. Food is Medicine, and, just as important, Food is Love. Through our program of medically tailored meals, we send warm wishes of health and love to all those we serve, while making a real difference in their wellbeing and quality of life. We could not do this without you. Thank you for a wonderful year, and for your partnership in our mission to nourish those who need us most.

All our best,

Karen and Terrence



Our Mission

The mission of God's Love We Deliver is to improve the health and well-being of men, women and children living with HIV/AIDS, cancer and other serious illnesses by alleviating hunger and malnutrition. We prepare and deliver nutritious, high-quality meals to people who, because of their illness, are unable to provide or prepare meals for themselves. We also provide illness-specific nutrition education and counseling to our clients, families, care providers and other service organizations. All of our services are provided free to clients without regard to income. God's Love We Deliver is a non-sectarian organization.



"Now that I have something good to eat, I feel better. It's good, knowing that we have food in the house. Without God's Love, I wouldn't have any other options. The volunteers and staff care. There are a lot more people who really need help and they should know that God's Love is available."

—Client Jimmy and his wife Maritza

Our client Jimmy, living with kidney cancer, relies on God's Love to help care for him, his wife and children with nutritious, home-delivered meals.

Advocacy

God's Love seeks to ensure that the medically tailored meal intervention is part of the continuum of healthcare, broadly accessible to those who need it, and always of the highest quality.

Our meal program is a low-cost, high-impact intervention, grounded in the community, that improves health and saves critical healthcare dollars by keeping people in their homes when they are sick, rather than in more expensive hospitals or nursing homes.



Our agenda is simple:

- We engage in research that advances our position that food is medicine.
- We lead innovation efforts that allow us to reach the most vulnerable in our communities.
- We advocate on the local, state and national level to incorporate the medically tailored meal intervention into healthcare for people living with severe and chronic illness.

Food is Medicine Coalition:

God's Love We Deliver chairs the national Food is Medicine Coalition, a volunteer association of nonprofit medically tailored meal providers across the country convened to:

- Provide a complete, evidence-based, medical food and nutrition intervention to critically and chronically ill people in their communities.
- Advance public policy that supports access to medically tailored food and nutrition services for people with severe and/or chronic illnesses.
- Promote research on the efficacy of food and nutrition services on health outcomes and cost of care.
- Share best practices in the provision of medically tailored meals and of nutrition education and counseling.

Nutrition



Nutrition is our signature difference.

Every client on our program works with a Registered Dietitian Nutritionist to make sure we design the custom meal program that best meets their specific medical and nutritional requirements. Additionally, every client receives unlimited nutrition counseling. Individualized nutrition care sets us apart from other meal programs in New York City. Every day, our meals are individually tailored with the freshest and highest quality ingredients to ensure that our clients always receive optimum nutritional value. From the development of our therapeutic menus, to nutrition counseling, to the safe delivery of our meals, we see the power of food as medicine and understand the significance of proper nutrition.



148 menu items
including a new winter
feast meal, Braised Beef
with Cherries



7 Registered Dietitian
Nutritionists to help our
clients get on the right
nutritional track



Karen and special guests volunteering in the kitchen

Special Touches



At God’s Love, we understand that the health and well-being of our clients are dependent on more than just nutrition – it’s also about love. These are just a few of the special touches we provide for our clients in addition to home-delivered, medically tailored meals.

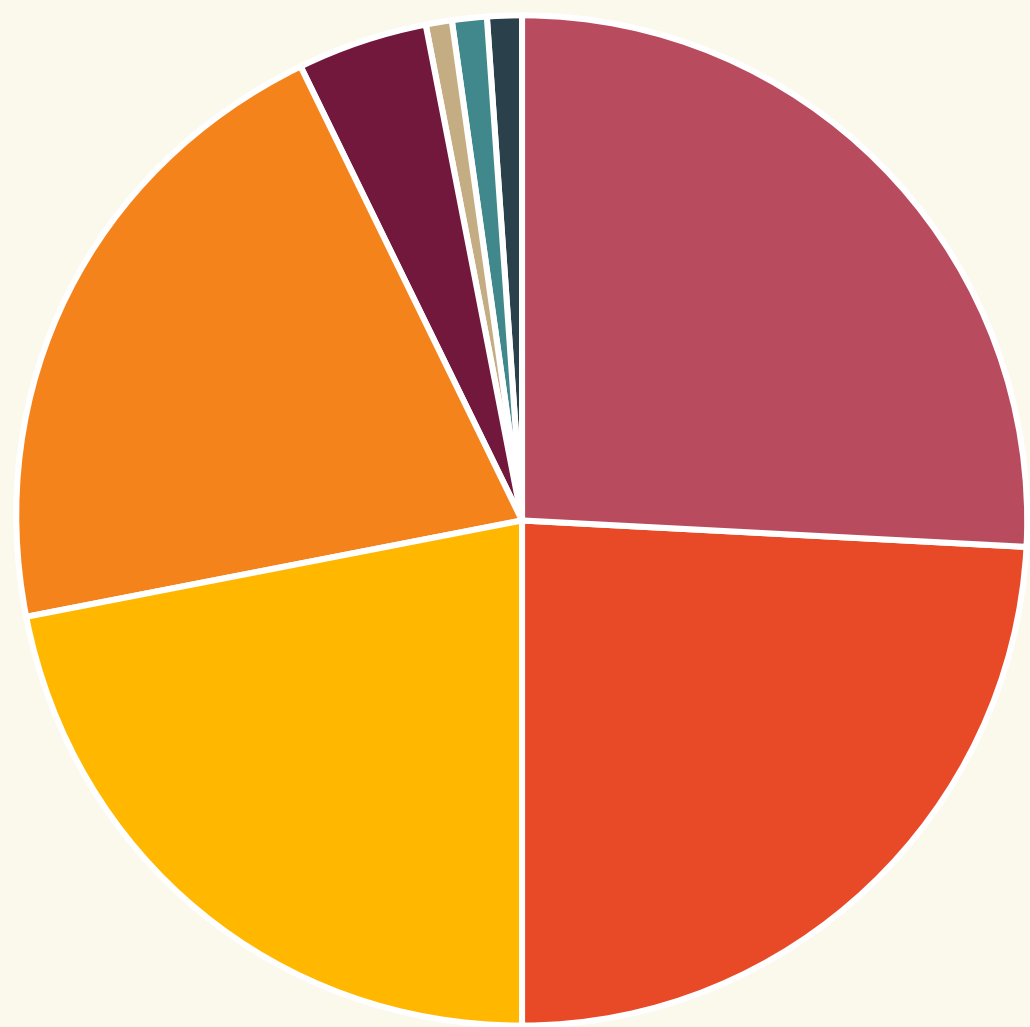
We strive to make the holidays brighter for our clients. On Thanksgiving and again in late December, we provide a special meal, plus a guest meal so clients can invite a friend or family member to spend the holiday with them.

And because every birthday is worth celebrating, Chuck, our famous baker, bakes and personalizes a birthday cake for every client. We also send a card created by local volunteers, with special wishes for this special day.



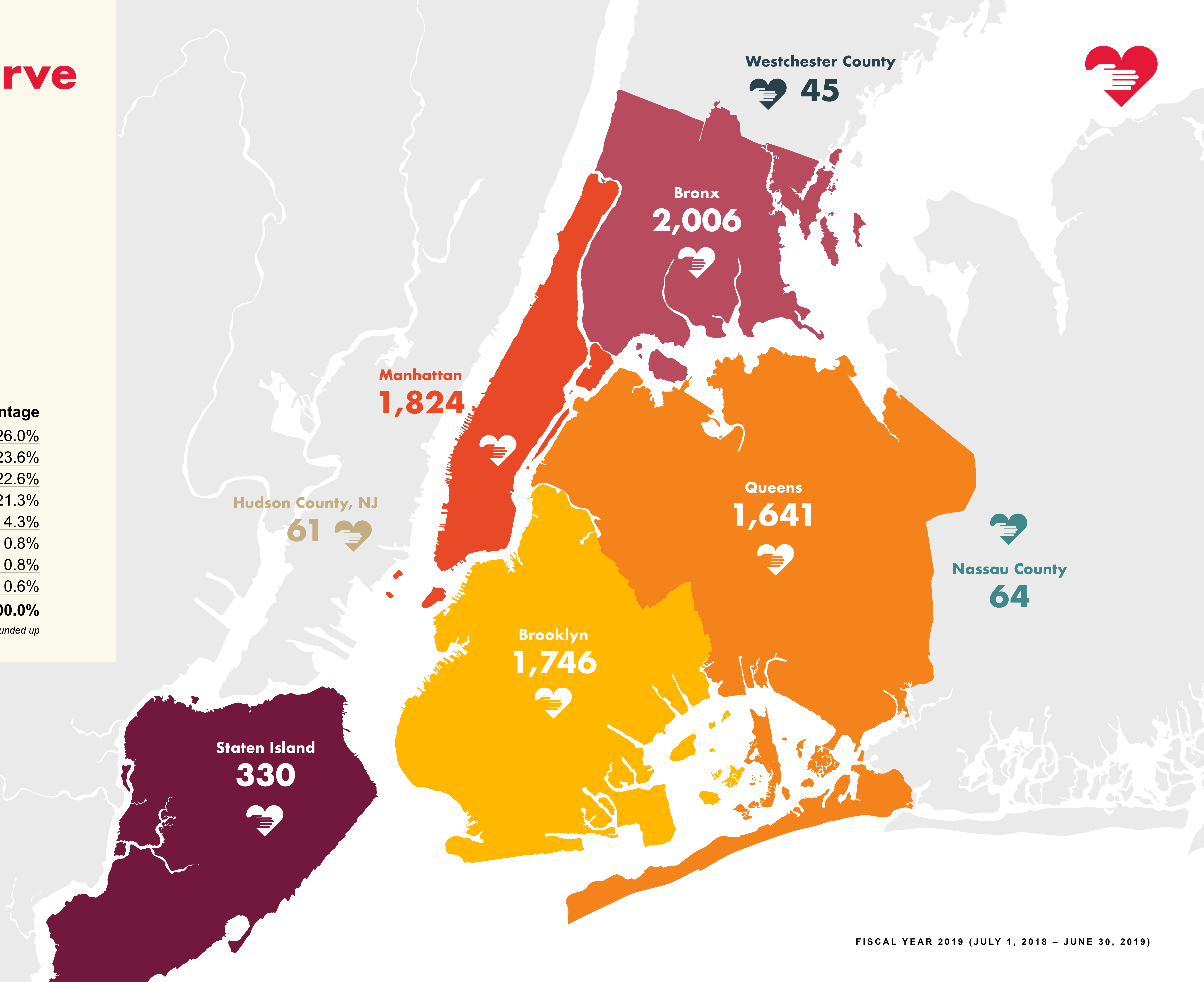
Chuck the Baker; volunteers from Macy’s; volunteers from M•A•C Cosmetics

Where We Serve



Borough with Counties	Individuals	Percentage
Bronx	2,006	26.0%
Manhattan	1,824	23.6%
Brooklyn	1,746	22.6%
Queens	1,641	21.3%
Staten Island	330	4.3%
Nassau County	64	0.8%
Hudson County, NJ	61	0.8%
Westchester County	45	0.6%
Total	7,717	100.0%

**percentages rounded up*



Meals, Miles, Doorbells



2,200,000



Meals Cooked and Delivered this year

18,000,000



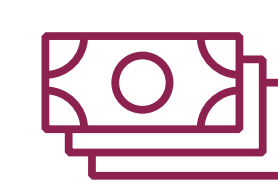
Budget

11,000,000



In Fundraising

3,500,000



In Healthcare

360,000



Meals Cooked and Delivered to Healthcare Clients

32,000



Gifts from Donors

70,000



Pounds of Carrots Chopped

80,000



Gallons of Soup Ladled

105,000



Calls from Clients

187,000



Miles Driven

15,000



Donors

16,500



Volunteers

10,170



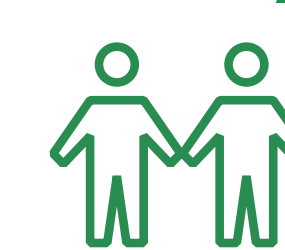
Supporters at Signature Events

7,250



Meals Cooked and Delivered Each Weekday

7,500



Clients and Family Members

400



Corporate Volunteer Groups

450



Corporations and Foundations

3,900



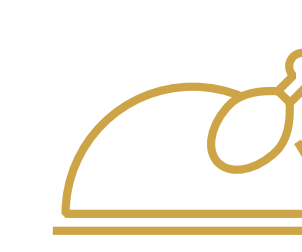
Kids Breakfast Kits Packaged

4,850



Nutrition Counseling Sessions

6,500



Thanksgiving Meals

200



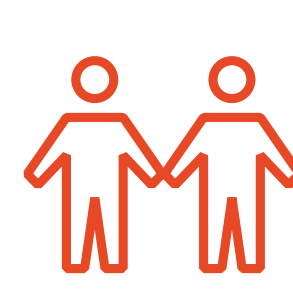
Diagnoses

148



Menu Items

112



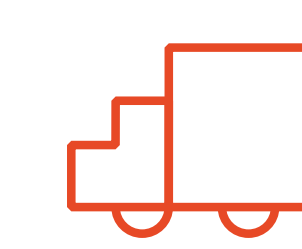
Staff

45



Nutrition Education Presentations

22



Vans

3

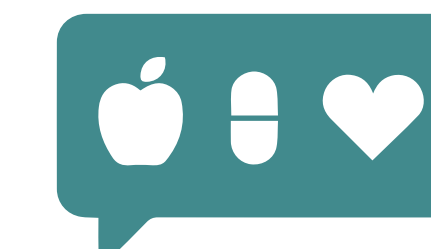
Counties in New York and New Jersey



5

Boroughs

7



Registered Dietitian Nutritionists

1

Each Client Whose Life We Change



**please note that totals are rounded to the nearest whole number*

Who We Serve



Individuals

7,112

Children

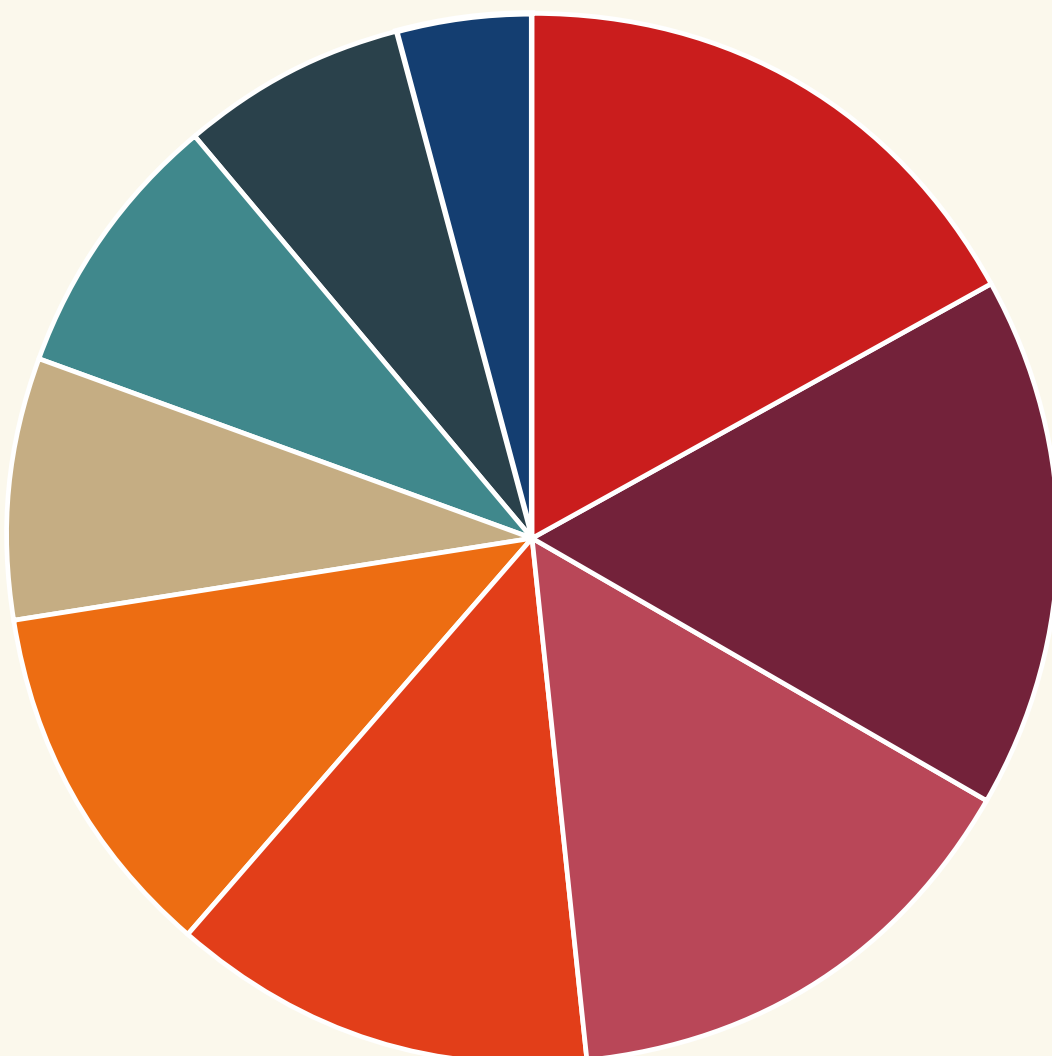
256

Caregivers

349

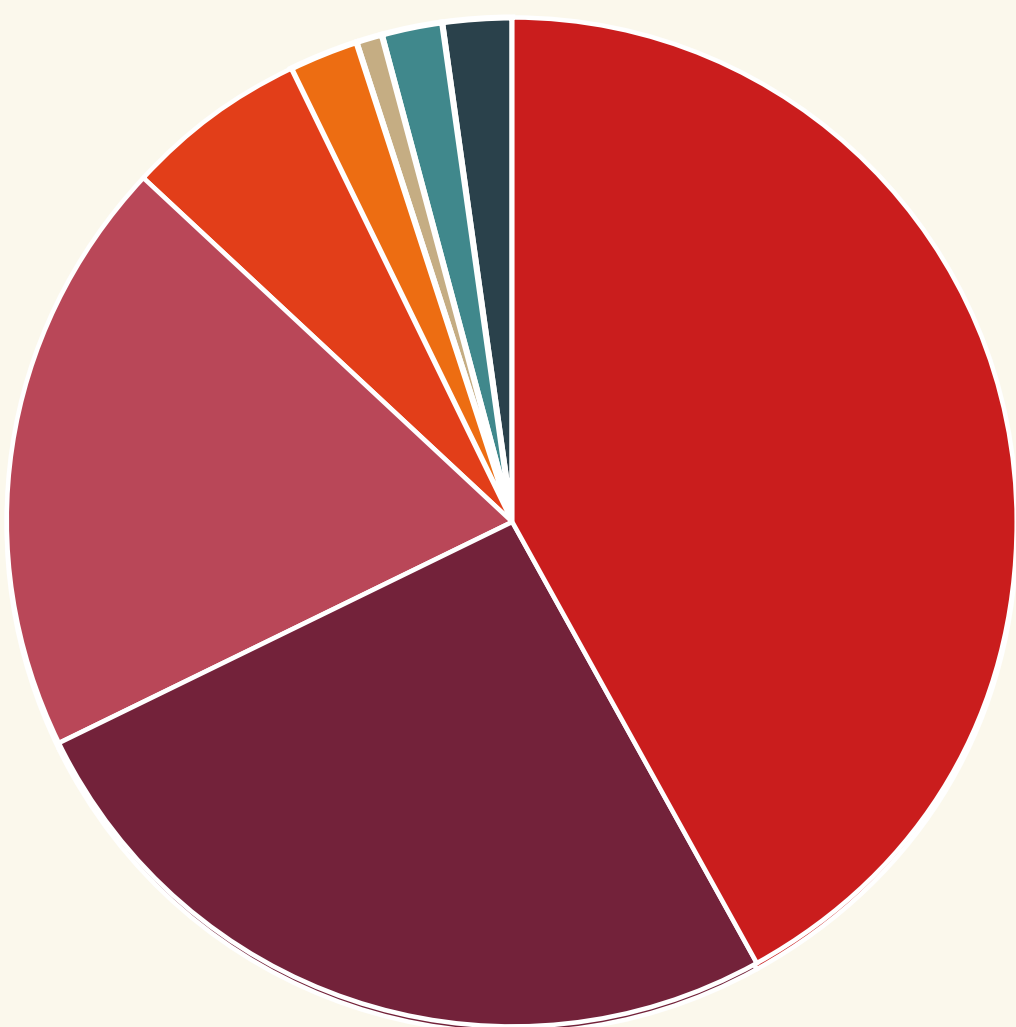
Total Clients

7,717



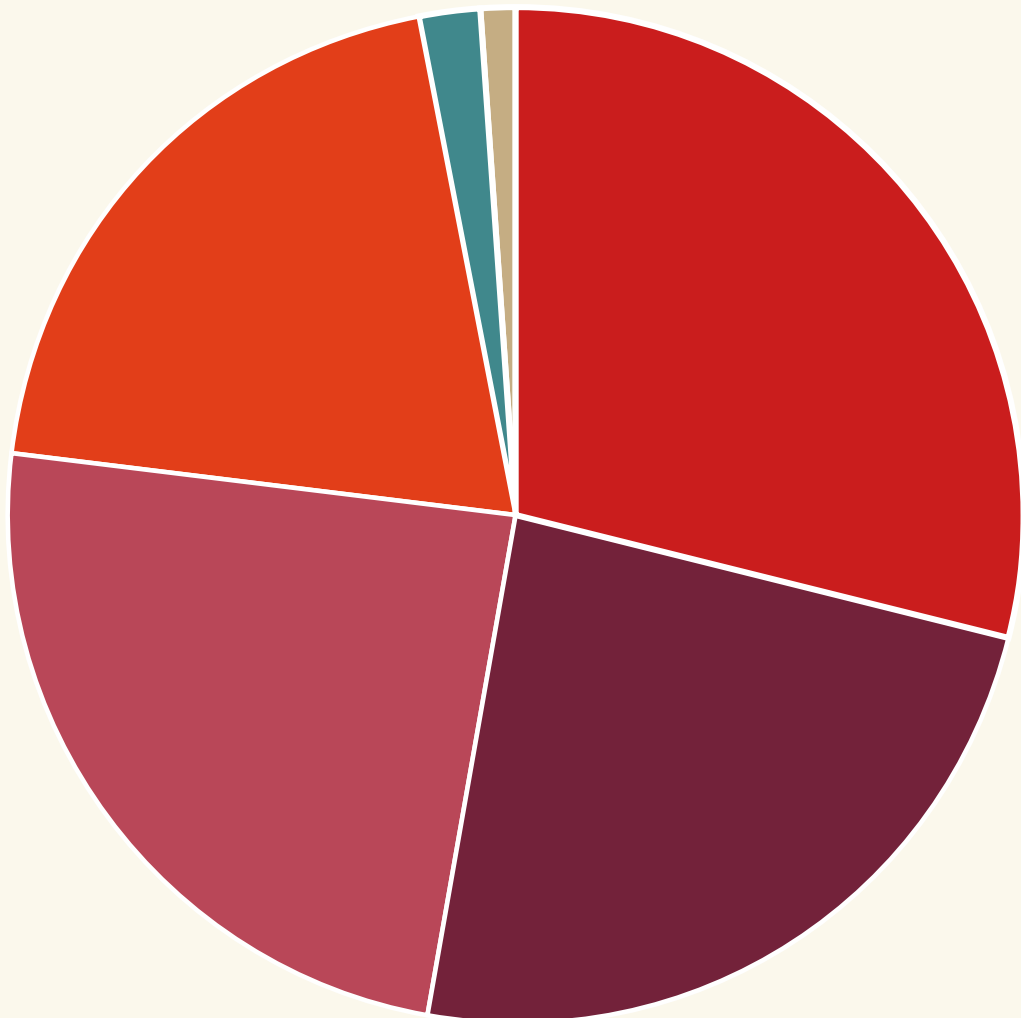
Diagnosis

Cardiovascular Disease	17%
Cancer	16%
HIV/AIDS	15%
Other Diseases	13%
Kidney Disease	11%
Alzheimer's/Neurological Dis.	8%
MS/Musculoskeletal	8%
Diabetes	7%
Pulmonary Disease	5%



Age

70+	42%
60-69	26%
50-59	19%
40-49	6%
30-39	2%
20-29	1%
13-19	2%
00-12	2%



Race/Ethnicity

	Percentage
Black/African-American	29%
Hispanic	24%
White/Caucasian	24%
Unknown/Unreported	20%
Asian/Pacific Islander	2%
Native American	1%

Ten Things We Loved This Year



1 We partnered with Ronald McDonald House New York to deliver 3,900 “Breakfast To Go” kits. These kits help families who might otherwise miss breakfast due to their children’s cancer treatment.



2 We expanded our meal program: 14 meals per week for clients living with HIV (lunch and dinner seven days a week) and 15 meals a week for other clients (breakfast, lunch, and dinner five days a week).



4 We made great strides in kidney health. We successfully piloted a renal-friendly breakfast program, and held teleconferences on kidney disease and heart health.



3 God’s Love and City Harvest developed a great partnership. City Harvest rescues produce that they deliver to us, and we donate meals to them for delivery to community food programs that serve over 3,000 individuals each month.

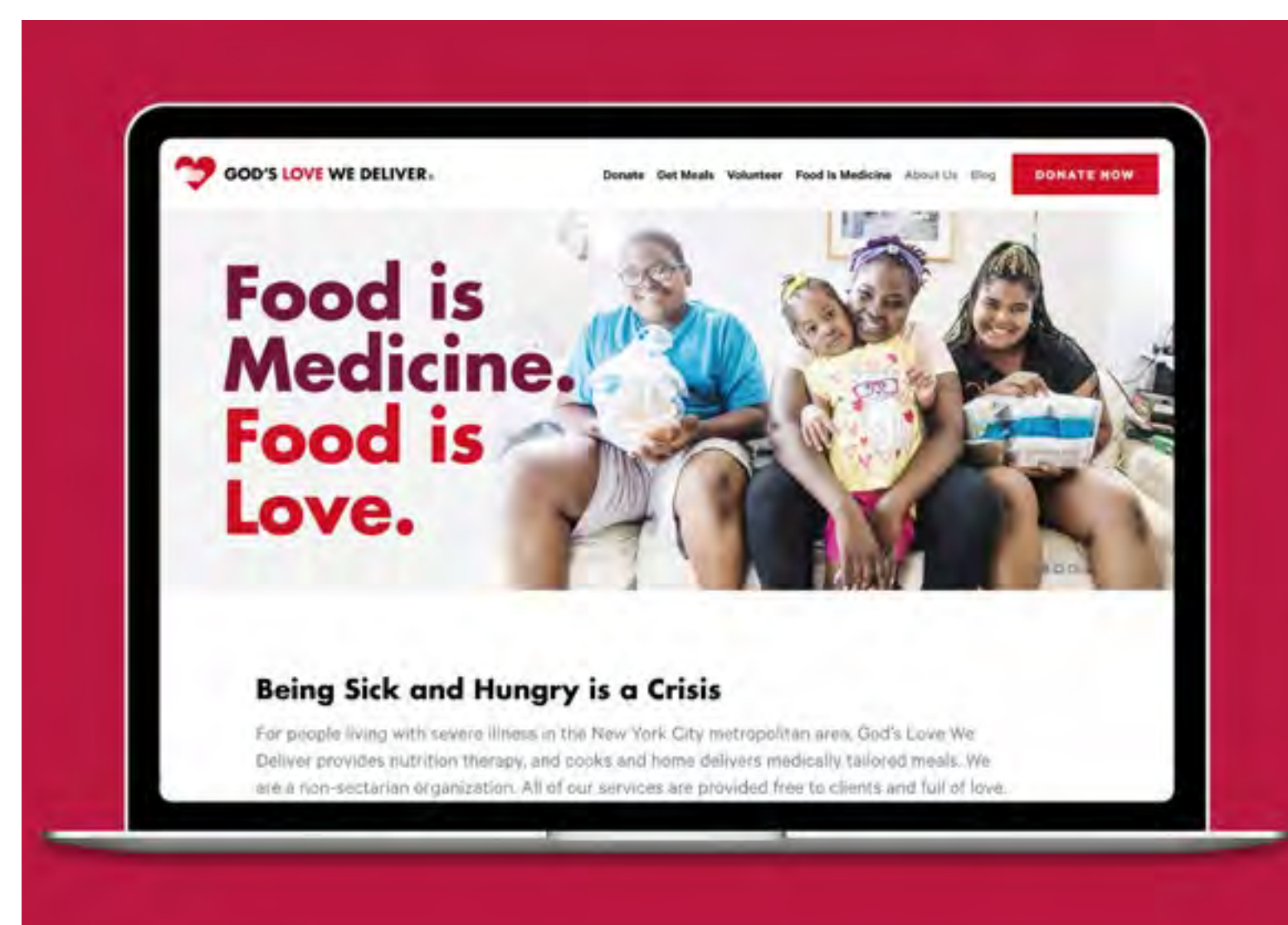


5 New York State Department of Health recognized God’s Love as a winner of its Social Determinants of Health Innovations Award.

Ten Things We Loved This Year *continued*



6 Our new website! We launched a new site to serve as a resource and platform to share our stories and engage with clients, supporters, volunteers and the broader community.



7 On Thanksgiving, God's Love was asked to deliver special holiday meals to displaced children. Our chefs delighted the kids with dishes that "taste like home."



9 We delivered over 2 million nutritious meals for more than 7,500 clients, their children, and their senior caregivers.

8 To celebrate 50 years of Pride, we joined hundreds of our supporters at the Stonewall Inn, Savor Pride with NYC Pride, and WorldPride on 5th Avenue.



10 Our genLOVE young leaders hosted their first Annual Rockaway Soiree.



Signature Events



Golden Heart Awards

This year we were honored to welcome more than 700 guests to the 12th Annual Golden Heart Awards at Spring Studios on October 16. We celebrated the remarkable contributions of world-renowned auctioneer and philanthropist, Jamie Niven; Pulitzer Prize-winning playwright and screenwriter Tony Kushner; and Academy Award®-nominated, Golden Globe- and Tony Award-winning performer Hugh Jackman.



Love Rocks NYC

Produced by John Varvatos and Greg Williamson, our third annual benefit concert was held at The Beacon Theatre on March 7. Hosted by Martin Short, Bill Murray, Kevin Bacon and Paul Shaffer, the concert included spectacular performances by legends such as Robert Plant, Ann and Nancy Wilson of Heart, Sheryl Crow, Buddy Guy, Mavis Staples and Bernie Williams, along with dynamos such as Hozier, Grace Potter, Marcus King, Lukas Nelson, Larkin Poe and our incredible musical director, Will Lee. The evening concluded with all the artists returning to the stage for a rousing group performance of “Feelin’ Alright.”

Midsummer Night Drinks

In June, more than 300 guests gathered for the 19th Annual Midsummer Night Drinks held at the Samuel Parrish house, est. 1889 in Southampton, New York. Guests bid on God’s Love program items such as meals for one year for a person living with HIV/AIDS or the special holiday meals that God’s Love We Deliver sends to their clients.



Authors in Kind

Linda Fairstein, Board member and event founder, hosted the event at the Metropolitan Club on April 17. This year’s literary luncheon welcomed featured authors David Burtka, Michael Beschloss, and Lisa Gardner. More than 200 guests enjoyed the cheerful lunch.



Race to Deliver

God’s Love held its 25th Annual Race to Deliver in Central Park on November 18. The Race to Deliver, a four-mile run/walk, is one of the largest annual fundraisers for God’s Love. This year we were joined by more than 6,000 enthusiastic runners.



Partnered Events



Community Table with Dr. Robert Graham On May 15, Chef and Board member Mike Anthony and Dr. Robert Graham hosted our spring Community Table event, speaking about the power of food as medicine. We loved the conversation and the amazing food! Thank you to Delta Air Lines for generously sponsoring the event.

Project Angel Food Event at Vicente Wolf's On May 16, Board of Trustees member Vicente Wolf opened his beautiful home to us and our peer organization Project Angel Food from Los Angeles for a fun and informative evening. As God's Love shares many supporters with our West Coast counterpart, we've begun a tradition of hosting our mutual friends in May for cocktails, great food and interesting conversation. Next year the event returns to Los Angeles. Thanks to everyone who came to show their support for our work!



who welcomed everyone to their beautiful home, and to our co-hosts, Dennis Basso and Michael Cominotto, Mr. and Mrs. Dixon Boardman, Mr. and Mrs. Christopher Chase, Mr. and Mrs. J. Pepe Fanjul, Julie Geier, Jon Gilman, Terrence Meck, Tom Samet and Nathan Wold, Michael Sennott, and Blaine Trump.

Newmark Event In February, Craig and Eileen Newmark kindly opened the doors to their new West Village home to host an intimate evening celebrating God's Love We Deliver. Karen Pearl welcomed the 100 guests with brief remarks. A huge thanks to Craig and Eileen for their ongoing, generous support!



Caring for Community with City Harvest On May 22, God's Love's President & CEO Karen Pearl and City Harvest's CEO Jilly Stephens participated in a panel at God's Love, moderated by Chef Mike Anthony. Since September, City Harvest has donated more than 32,000 pounds of produce to God's Love. In return, God's Love has donated more than 13,500 meals to City Harvest. This discussion revolved around the new partnership and each organization's future. Both organizations began in the 1980s, are volunteer-driven, and are committed to supporting the most vulnerable in our communities.

Miami and Palm Beach In January, God's Love celebrated our supporters in Florida. First, we gathered for a fabulous cocktail party at the stunning Bar Bevy, a new bar and lounge in Miami's Design District. The event was co-hosted by Jon Gilman, Terrence Meck, Lara Shriftman, Lee Schrager, Blaine Trump, and Richard Yulman and Kandy Kramer. Next, the God's Love team visited Palm Beach. Thank you to our wonderful hosts Jeff Pfeifle and David Granville



Queer Soup Night On March 27, God's Love hosted a very special evening celebrating intergenerational queerness and food. Hosted by award-winning cookbook author Julia Turshen, Queer Soup & Stories featured storytelling from legendary chef Anita Lo, Queer Soup Night creator Liz Alpern, Grub Street staff writer Nikita Richardson, and two storytellers from God's Love: volunteer and Board of Trustees member Sylvia Vogelman, and volunteer Lloyd Cheu. Queer Soup & Stories also served as a live taping of Julia's podcast, "Keep Calm & Cook On."

Outsider Art Fair For 27 years, the Outsider Art Fair has been the world's foremost annual show of Outsider, Self-Taught, and Folk Art. For this year's Fair in January, God's Love was once again the official charity partner. Not only were 100% of the proceeds from tickets sold on our website donated to God's Love, but generous galleries donated art to a silent auction also to benefit our work. Thank you to the artists, galleries, and everyone involved with the Outsider Art Fair for their support!



Partnered Events *continued*



World AIDS Day On November 30, God's Love observed World AIDS Day to show support and solidarity for all those affected by HIV/AIDS around the world, including so many of our clients. M·A·C AIDS Fund once again joined us to honor World AIDS Day by volunteering in our kitchen for the first two weeks of December. We are honored to partner with M·A·C AIDS Fund on World AIDS Day, and every day, to provide life-sustaining meals to individuals and families affected by HIV/AIDS.



Douglas Elliman Ride for Love Founded by Douglas Elliman's Max Dobens, the Ride for Love is an annual 100-mile bike ride from NYC to Atlantic City, all to raise funds for God's Love. Unfortunately, this year's Ride was cancelled due to inclement weather, but we still celebrated with a dinner in Brooklyn and raised \$150,000 in December. In its six years, the Ride has raised more than \$800,000. Thank you to all our friends at Douglas Elliman!

A Community Table Event On November 13, we celebrated a special Community Table hosted by Chef Mike Anthony featuring Chef Amanda Freitag. Both chefs provided guests with a cooking demonstration, followed by a live viewing of The Food Network's Chopped where Chef Amanda competed on behalf of God's Love and won \$10,000. Congratulations Amanda!

Broadway Delivers On December 13, our 5th floor was filled with cast members from *Pretty Woman*, *School of Rock*, *Kinky Boots*, *Mean Girls*, *The Play that Goes Wrong*, and *King Kong* who led our volunteers and staff in holiday caroling. After singing, some of the cast members joined us in the kitchen for a volunteer shift. We are grateful to the casts for sharing their voices with us.



TCS NYC Marathon On Sunday, November 4, our 13-member team took to the streets of NYC for the Marathon. In total, our runners raised over \$40,000 for our program, which funds over 4,000 meals! We are so grateful and thank Emily Snyder, Jamie Lopez, Daniel Retman, Sheridan Wright, Subhas Kandasamy, Ryan Bell, Dean Castano, Adena Ramelli, John Sublett, Nicholas Pramik, Josh Pineda, Conor McGough, and Heather Morgan.

WorldPride On Sunday June 30, God's Love hit the streets for WorldPride, NYC's largest-ever celebration of Pride. We were thrilled to be joined by Chef Amanda Freitag, Felipe Rose of the Village People, and designer Peter Som! This year we had a record-breaking 300 people join us to dance, walk, and proudly march down 5th Avenue. Special thanks to our Pride sponsors Michael Kors, ADP, Whole Foods NYC and Dr. Praeger's.



Partnered Events *continued*



Pride This past June we celebrated WorldPride. Much has changed in New York City since the historic uprising at the Stonewall Inn that has come to mark the start of the Pride movement 50 years ago. For nearly 35 of those years, God's Love We Deliver has been supporting sick and vulnerable New Yorkers, starting with those affected by HIV/AIDS. As always, we celebrate our history, our future, and our unwavering commitment to those living with HIV, to diversity, to LGBTQ+ rights, and to our entire community.



Stonewall On Tuesday, June 25, we joined Michael Kors and his husband Lance Le Pere, the Imperial Court of New York, and hundreds of our supporters at the Stonewall Inn to celebrate 50 years of Pride.



Savor Pride As part of Pride Week, God's Love teamed up with NYC Pride to bring together LGBTQ+ and ally chefs to create a one-of-a-kind event with in-depth cooking demonstrations, discussions, and tastings. The event included host Lazarus Lynch, Chef Renee Blackman, Chef Julia Turshen, Chef Alex Koonos, Chef David Burtka, Chef Manuel Gonzalez Charles, Big Gay Ice Cream and Paulette Martin Goto and a huge, special appearance by Dr. Ruth!





Our Volunteers

We simply could not do what we do without the unwavering support of our dedicated volunteers. In the past year, hundreds of student groups, community teams, and corporate partners volunteered in some capacity, providing over \$2.3 million of donated time and service. We are extremely grateful for their commitment and the time they give to help others in need.



16,500 Strong

1000+ Volunteer Hours



David Abramson
Joan Adler
Carol Alexander
Mary Pat Archer
Victoria Arzano
Gayle Balsky
Marilyn Bardo
Joan Bennett
Suzan Bernstein
Bernard Biron
Ann Bodnar
Jeri Boylan
Rusty Breedlove
Marla Jo Brickman
Michael Brodesky
Thomas Brunner
Juliana Bustamante
Terry Callaghan
Avon Chandler
Danny Chen
Lloyd Cheu
Edward Coffina
Carole Cohen
George Cominskie
Rob Copeland
Mari Cossaboom
Paula Coyne

Elizabeth Currey
Brenda Curtis
Drew Dasent
Debbie Deitcher
Randy Deutsch
Mary Devine
Jon Devries
Gerald DeYounge
Molly Dieterich
Florence Dixon
Benjamin Dobson
Bill Douglass
Karen Duda
George Dussan
Donald Eckert
Janice Elkinson
Lorna Facey
Lynda Feld
Daniel Feldman
Stephanie Fine
Richard Fink
David Fitterman
Fitz Fitz
Mary Fong
Martin Friedman
Laurie Gelbart
Timothy Gibson

Roz Gilbert
Denise Gilson
Fred Goldberg
Sharon Goldfarb
John Goodfriend
Norma Grant
Manuel Greer
Karen Groeger
Mary Hatch
Scott Hayter
Mark Heflin
Terry Hofler
Dan Horowitz
Brian Hotaling
Gerardo Huertas
Lucy Hwang
Linda Irby
Joanne Jablow
Barbara Jones
Susan Kantrowitz
Linda Kates
Michael Kenny
Liz Kinney
Phyllis Kirschenbaum
William Komar
Susan Kupferberg
John Lee

Pauline Lee-Pristin
Jicky Leidicke
John Lemien
Irv Lerner
Wing Tat Leung
Herb Leventer
Angel Levy
Minna Lipkin
Cindy Little
Mindy Liu
Lai Louie
Dennis Luczak
John Madera
Marlene Malamy
Andy Marber
Charles McEwen
Patrick McGuire
Patrick McHugh
Joyce McShane
Helen Messina
Thomas Miller
Andy Mirer
John Moore
Robert Nagle
Don Newcomb
Li Ng
Keith Nicholson

Michael Normile
Kathy O'Callaghan
Jim O'Connor
Richard Ophals
Robert O'Sullivan
Joseph Page
Martha Palma
Ruth Pardo
Ann Parker
Marco Pievani
Nancy Pirodsky
Leslie Plotkin
Mark Porter
Lily Potter
Edward Prostack
Vincent Rada
Carol Rapoport
Bill Riegel
Barbara Roberts
Aimee Ross
Barbara Rubel
Paulo Santos
Allison Saunders
Randy Savitt
Richard Schack
Judith Schasberger
Evan Schwartz

Jane Shea
Jacqueline Shore
Darnley Simon
Joan Simon
Raj Singh
Suzy Sobel
Angelo Sperrazza
Bonnie Stanke
David Stern
Neil Stevenson
Lorrie Stuart
Lawrence Swehla
Monica Tarver
Ilda Teran
Klaus Villa
James Walsh
Nadia Wechsler
Bob White
Lavern Whyte
Jonathan Wind
David Wise
Stacy Young

Our Volunteer Groups



3Q Digital, Inc. A.L.C. Ltd. Abacus Group, LLC Acuris Adelphi University ADP, LLC Aerin Lauder AIA New York AIG Aim High Leadership Centers Air France–KLM S.A., Aki Technologies, Inc. ALEX AND ANI Alexandria Real Estate Equities, Inc. The Alias Group Alison & Friends AllianceBernstein L.P. AlphaSights Amazon Technologies, Inc American Express Amplitude Analytics, Inc. AmWINS Group, Inc. Andrew Birthday Bashers ANZ Aon plc APG Asset Management US Inc Arch Insurance Group Inc Ascena Retail Group, Inc AT&T Inc. Aterian Investment Partners, LLC Avon Products, Inc. Axa S.A. Bain & Company The Bank of America Corporation The Bank of New York Mellon Corporation Barneys New York Inc. Barrow Street Nursery School Baruch College Base Design BentoBox Bevel Black Flower Agency Blackstone Blippar Bloomberg L.P. Bloomberg Sales Team Bloomingdale's Inc. The BMF Media Group BNP Paribas S.A. Boston College Boston University BP Advance Team The Brandman Agency Brandwatch Bravo Builders, LLC	Broadridge Financial Solutions Broadway Delivers! Broadway Serves Brooklyn Faith Adventist Youth Society The Brooklyn Public Library Brown Brothers Harriman & Co. Burrow, Inc. Butter & Scotch bybabba C Space Cadillac Calvin Klein Inc. Campari Group Capalino+Company Capital One Capsule Pharmacy Carnegie Council for Ethics in International Affairs CBPartners CBRE Group, Inc. CBS Centers Health Care Central Synagogue Century 21 Department Stores LLC Charles Schwab Corporation Children's Place Inc. Church of Advent Hope Church on the Hill Cision Ltd. Citigroup Inc. The Citizens Foundation Citizens Financial Group, Inc. City Tech Service Corps Cityblock Health, Inc. The Clearing House ClickPay Clune Construction Co CNX Resources Corporation COA CohnReznick LLP Colgate University Alumni Club of NYC Color Factory Command Education Commingle The Commonwealth Fund Convene LLC Cooper Katz & Co CORE CoveyLaw CoxReps Crafted Hospitality CrowdTwist Crystal & Company Cynergy Physical Therapy NYC Dataminr Inc. David Stark Design and Production	David Yurman Enterprises LLC Davidson Kempner Capital Management LP Del Posto Deloitte Delta Air Lines, Inc. Depository Trust & Clearing Corporation Designtex Group Inc Deutsche Bank AG Direct Results Discovery DMS DÖ, Cookie Dough Confections DocuSign, Inc. Dorilton Capital Douglas Elliman Earnest Research Company Eater eBay Inc. Edelman PR Worldwide eFront Alternative Investment Solutions Elastic Eli Lilly and Company Elite Model Management Inc Ella Baker School eMarketer Emissary Engine Group US Epiphany Community Nursery School Equashield, LLC Equinox Group ESPN Estée Lauder Companies Evening - Weekends in New York City ExecComm Faherty Brand Fairfield Inn Federal Reserve Bank Feedvisor FINRA Flatiron Health, Inc. Ford Motor Company Fossil Group, Inc. Franklin Templeton Investments Friends of Boo Front of the House Full Picture Fundera The Gap, Inc., GAPTECH Gartland & Mellina Group Gay for Good genLOVE GfK SE Gibson & Dehn Global Brands Group Holding Limited	Glossier Glow Recipe The Goldman Sachs Group, Inc. Google LLC Goulston & Storrs Granite Greenhill & Co. Greystone & Co. 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Our Clients

Rogelio

“When I wake up and it’s my delivery day, I look forward to having contact with someone. I know that somebody cares. God’s Love is an organization that cares.”

Rogelio is 73 years old. He lives on the Upper West Side. Originally is from Argentina, he came to the United States in his twenties to go back to school. He earned a bachelor’s degree and a master’s degree in social work from The City University of New York, all while working full-time.

He was a social worker for more than 20 years, working with the homeless and with the New York Department of Health AIDS hotline at the height of the AIDS crisis. Rogelio spent most of his life helping others until he got sick.

A few years ago, he had a stroke and lost consciousness. Rogelio was diagnosed with congestive heart failure, diabetes and osteoarthritis. His life changed dramatically. Every day became more difficult. He could only stand for five minutes at a time,

breathing was difficult, and cooking was dangerous. Rogelio is now connected to an oxygen tank 24 hours a day.

A social worker from the hospital introduced Rogelio to God’s Love. He immediately felt relief once he started receiving our nutritious, medically tailored meals delivered to his home.

Now, his doctors often remark on how much his health has improved, including his triglyceride levels.

Rogelio no longer worries about how he’s going to provide healthy food for himself. The food provides him with strength and energy, and he loves the variety of nutritious meals. He feels the reassurance of knowing his community is there for him:

“Sometimes days pass when I don’t see anybody, and God’s Love is a friendly face. You feel like you’re alive, like you count. I love God’s Love We Deliver.”



Our Clients

Najmah

Since her diagnosis, every day is a battle for Najmah not to fade away. She struggles not only with physical weight loss due to her illness, but also an eroded sense of self. She fights to maintain her strength while still being there for her family.

She lives in the same Spanish Harlem neighborhood where she grew up, attended Touro College and studied liberal arts. While she has had many different jobs over the course of 20 years, her most meaningful calling is as single mother to her daughter and son.

Najmah's cancer and treatments greatly impact her and her family. Besides the weight loss, chemo treatment affects her sense of taste, and she has difficulty standing. When she can stand and walk, she has shortness of breath. She's constantly fatigued. These new limitations mean she struggles continue to do what she has always done for herself and her children, and this causes her to feel isolated and depressed.

These challenges started to become easier to handle when she started receiving meals from God's Love for herself and her son, designed for her specific medical needs. She now feels relieved and secure knowing meals will be delivered, for free, and she is so grateful for it. Even after a few months of receiving meals, Najmah feels a bit stronger and finds she can gain and maintain some weight.

For her, "It's real food and it's good. It helps. It makes you feel a little independent again."

She worked with nutritionists to help design meals to meet her specific medical needs in order to boost her strength. According to Najmah, God's Love "helped me to figure out a lot of things – what to eat to try to keep the weight on."

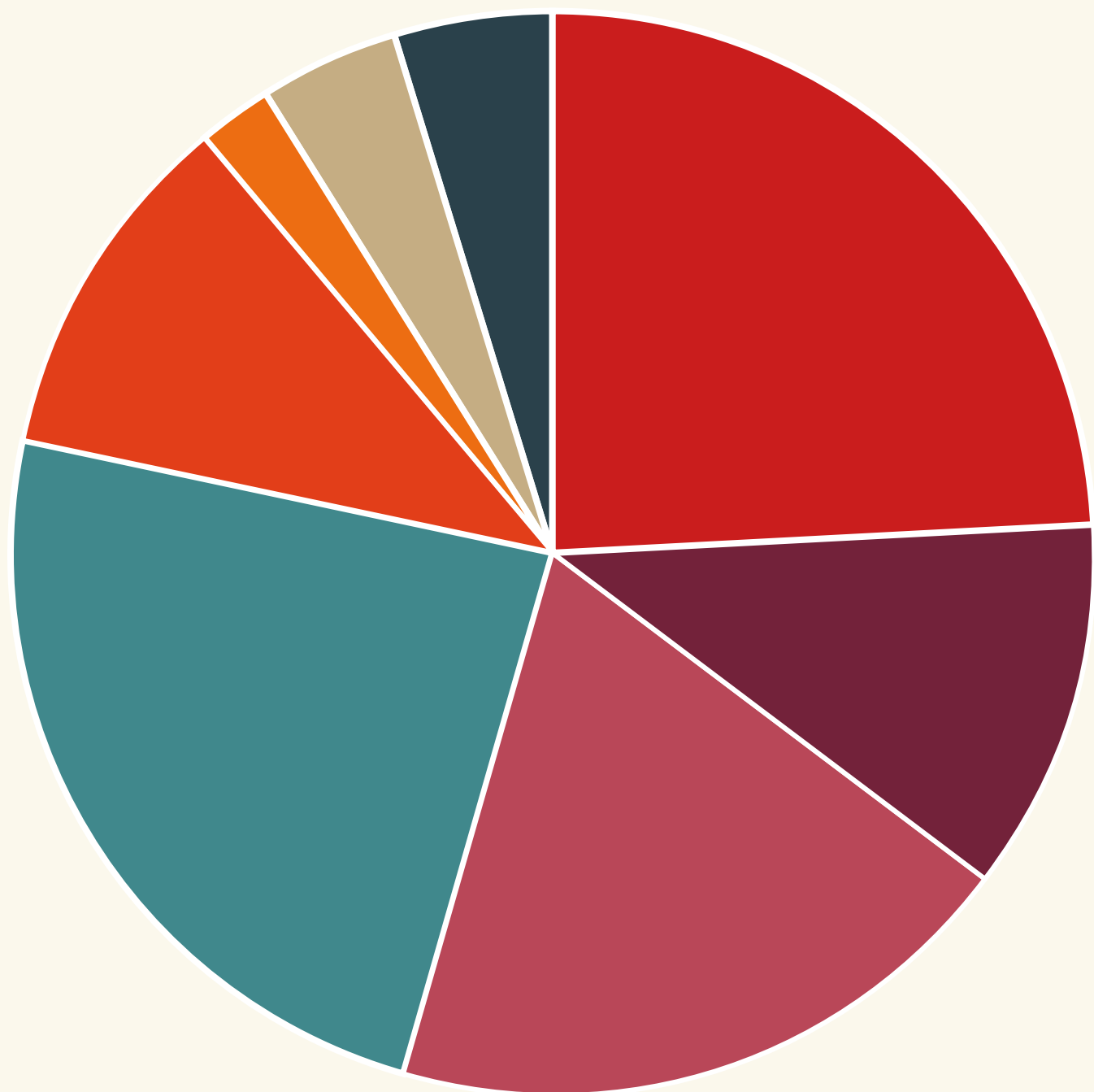
She especially looks forward to the deliveries and the warmth she receives from the volunteers who deliver her meals. "They come right to the door," she says. "They are really nice, always with smiles on their faces. They're really friendly."



Financials

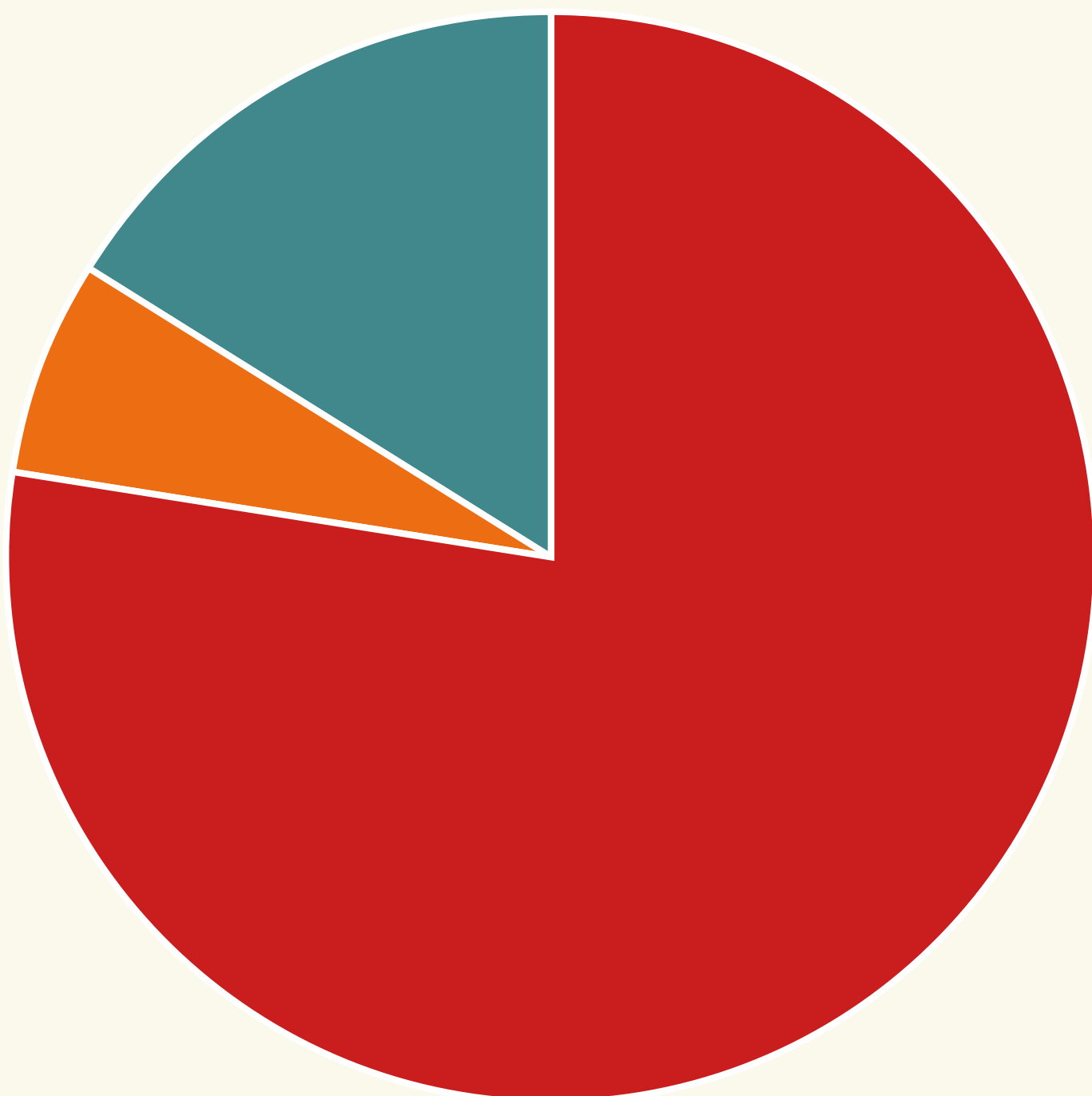


God’s Love We Deliver earns the highest ratings from Better Business Bureau, Charity Navigator, and GuideStar. These ratings reflect the organization’s demonstration of strong financial health and commitment to accountability and transparency.



Revenue

Special Events (<i>net of direct costs</i>)	\$4,559,168
Individuals	\$2,124,467
Health Care and Partnerships	\$3,580,639
Government	\$4,501,235
Foundations & Corporations	\$1,970,404
Bequests	\$400,264
Direct Mail	\$830,647
Other Income	\$835,824
	\$18,802,648



Expenses

Program	\$13,851,582
Management & General	\$1,231,820
Fundraising	\$3,114,107
Excluding depreciation	\$18,197,509

Funding from generous individuals, foundations, corporations, and government sources provide a diversified base of support, helping to ensure that we can continue our work without overreliance on one revenue stream. We work hard to guarantee that valuable contributions are used on behalf of our clients. In FY19, 76% of all expenses went directly to client programs. Our donors expect no less.



Our Supporters

This year at God's Love We Deliver, we relied on the generosity of 15,000 supporters – individuals, corporations and foundations – for the vast majority of the funding that makes the fulfillment of our important mission possible. In fact, every year private contributions account for more than half of the total funding God's Love receives. Less than half of our revenue comes from government and managed care programs. Every single donation, regardless of size, helps provide delicious meals and nutrition counseling for someone living with a life-altering illness.



Volunteers from Ralph Lauren

Join Us



Comprised of a growing group of special individuals who make annual gifts of \$1,000 or more, the valued members of the Golden Heart Society provide critical program support for the clients of God's Love.

Monthly donations provide donors with an easy way to support our clients and ensure a steady source of good nutrition, hope and dignity for the people and their families who depend on our meals.

Friends who include God's Love in their estate plans are invited to join our Legacy Society.

Planned gifts, including bequests, create an extraordinary opportunity to provide the much-needed resources that will enable us to help the seriously ill today and well into the future.



Tamara Tunie, Karen Pearl, Melanie Wambold and Tangela Richter at Midsummer Night Drinks. In addition to their Board service, Tamara and Tangela are members of the Golden Heart Society at God's Love.

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