

Food is Medicine. Food is Love.

Fiscal Year 2020 Annual Report

Contents

A Letter Horr Board Criair Terrefice Meck	
and President & CEO Karen Pearl	
Mission	
Where We Serve	
Meals, Miles, Doorbells	
Who We Serve	
Ten Things We're Proud of this Year	1
Responding to COVD-19	1
A Day at God's Love	1
Signature Events	1
Partnered Events	
Our Volunteers	1
Our Clients	2
Financials	2
Ways to Give	
Thank You to Our Supporters	
Leadership	



A Letter from Board Chair Terrence Meck and President & CEO Karen Pearl

7

Dear Friends,

In 1985, a hospice worker named Ganga Stone paid a visit to an AIDS patient that changed her life. The patient, Richard Sale, was too ill to cook for himself. Ganga's compassion took hold; she prepared and delivered a meal on her next visit and in doing so had an epiphany: Something as basic as delivering a meal could bring dignity and recognition to a desperate situation.

Ganga's experience drove her to a second epiphany: The severity of Richard's situation demanded something more than simply delivering food, it required preparing nutritionally tailored meals that would support his specific medical treatment. She researched his needs and was on her way again, with a new meal in hand, when she was stopped by a minister in the neighborhood. He asked what she was doing, she told him, and he replied, "you're not just delivering food ... you're delivering God's love." Thus, God's Love We Deliver was born.

When we started all those years ago, the HIV/AIDS pandemic was at its height. At the time, the guidance was to stay away from individuals with this disease. But still, our volunteers cooked, our delivery team delivered, and we showed up at our clients' doors, day after day, with a meal and a smile. With all that was unknown

about the disease, our colleagues and volunteers at God's Love knew that people with HIV/AIDS needed our care, advocacy and special touch.

And God's Love forged ahead, expanding our program in 2001 to include everyone with critical illness. Using everything that we learned during the AIDS crisis, we expanded our mission to address hundreds of other illnesses and care for other New Yorkers at a time when they needed us most.

From that first meal to today, we have held close the belief that no one should face the unthinkable combination of illness and hunger. Food is medicine and can dramatically improve a sick person's quality of life. In 2020 this truth once more became widely apparent.

In March 2020, our city, our country, our world, and our lives were all turned upside down by another little-understood disease: COVID-19. In response to the coronavirus pandemic, we have transformed our entire operation to meet the surge of people who reached out desperately needing our services. We streamlined our menu, changed to contactless deliveries, and implemented health screenings, facility sanitizing and social distancing protocols to protect the health of clients, volunteers, and staff. We could not



President & CEO Karen Pearl and Board Chair Terrence Meck (Thanksgiving 2019)

have done this without our remarkable staff, volunteers, supporters and partners to whom we are immensely grateful.

Our strong 35-year foundation guided our vision through this pandemic and will continue to guide us. This is the future of our agency and our clients. With courage, patience, generosity, and love, we are so proud to report that we are stronger than ever.

artibear / July Mile

All our best,

Karen and Terrence



The mission of God's Love We Deliver is to improve the health and well-being of men, women and children living with HIV/AIDS, cancer and other serious illnesses by alleviating hunger and malnutrition. We prepare and deliver nutritious, high-quality meals to people who, because of their illness, are unable to provide or prepare meals for themselves. We also provide illness-specific nutrition education and counseling to our clients, families, care providers and other service organizations. All of our services are provided free to clients without regard to income. God's Love We Deliver is a non-sectarian organization.



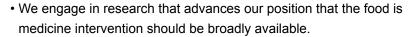
Our client Georgia J.

Advocacy

God's Love seeks to ensure that the medically tailored meal intervention is part of the continuum of healthcare, broadly accessible to those who need it, and always of the highest quality. Our meal program is a low-cost, high-impact intervention, grounded in the community, that improves health and saves critical healthcare dollars by keeping people in their homes when they are sick, rather than in more expensive hospitals or nursing homes.



Our agenda is simple:



- We lead innovative efforts that allow us to reach the most vulnerable in our communities.
- We advocate on the local, state and national levels to incorporate the medically tailored meal intervention into healthcare for people living with severe and chronic illness.

We have always been committed to providing access to good, healthy food for the sickest among us. We understand that food security does not start or end with receiving a meal, but rather is connected to a whole host of social circumstances, such as housing, access to care, and education.

Food is Medicine Coalition:

God's Love We Deliver chairs the national Food is Medicine Coalition, a volunteer association of nonprofit medically tailored meal providers across the country that convene to:

- Provide a complete, evidence-based, medical food and nutrition intervention to critically and chronically ill people in their communities;
- Advance public policy that supports access to medically tailored food and nutrition services for people with severe and/or chronic illnesses;
- Promote research on the efficacy of food and nutrition services on health outcomes and cost of care; and
- Share best practices to provide medically tailored meals and nutrition education and counseling.



Nutrition

Individualized nutrition care sets us apart from other meal programs in New York City. Every client on our program works with a Registered Dietitian Nutritionist to make sure we design the custom meal program that best meets their specific medical and nutritional requirements. Additionally, clients receive unlimited nutrition counseling. Every day, our meals are individually tailored with the freshest and highest quality ingredients to ensure that our clients always receive optimal nutritional value. From the development of our therapeutic, evidence-based menus, to nutrition counseling, to the safe delivery of our meals, we see the power of food as medicine and understand the significance of proper nutrition.





Special Touches

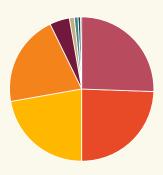
The health and well-being of our clients depend on more than just nutrition, and we provide a few special touches for our clients in addition to home-delivered, medically tailored meals. To make the holiday season brighter for our clients, on Thanksgiving and again in late December, we provide each client and their guest a special meal, so clients can invite a friend or family member to spend the holiday with them. And because every birthday is worth celebrating, our tireless bakers bake and personalize a birthday cake for every client. We also send a card created by volunteers with best wishes for their special day.





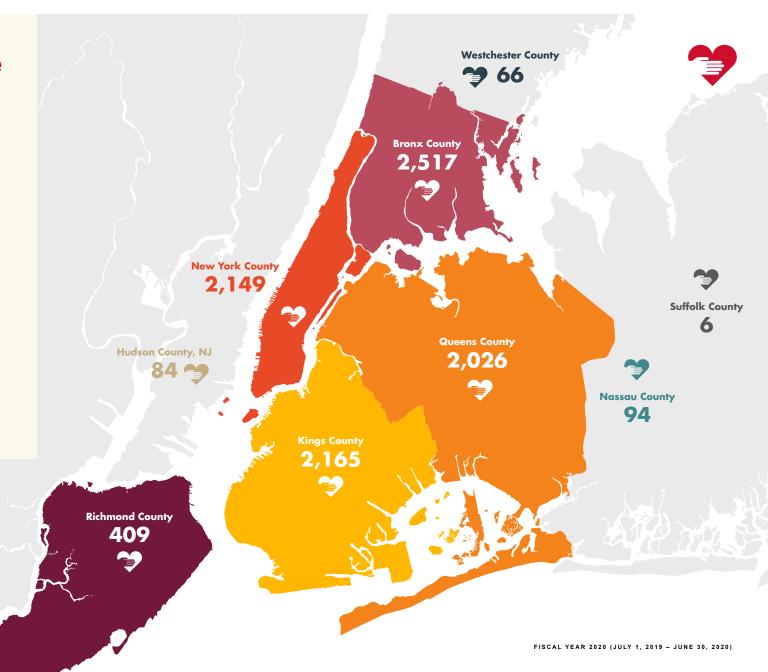
clockwise from top left: Michael Kors in the God's Love kitchen; personalizing a client's birthday cake; Robert Crosson & Patricia Suh prepare the Winter Feast Meal; Thanksgiving prep with Chefs Curtis, Jose and Daniel.

Where We Serve



County	Individuals	Percentage
■ Bronx	2,517	25.6%
■ New York	2,149	24.6%
Kings	2,165	22.2%
Queens	2,026	20.6%
■ Richmond	409	4.5%
■ Nassau County	94	1.0%
■ Hudson County, No.	J 84	0.9%
■ Westchester Count	ty 66	0.6%
■ Suffolk County	6	0.0%

*percentages rounded up



Meals, Miles, Doorbells















4,600,000



2,340,186

















Meals Cooked and Delivered to All Healthcare Clients







Events

















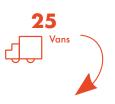






















Each Client Whose Life We Change

Who We Serve



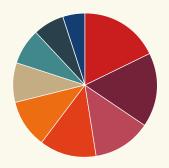
Clients

8,806 274 374

Children

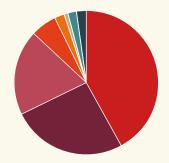
Caregivers

Total Individuals



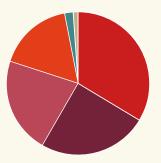
Diagnosis

■ Cardiovascular Disease	18%
Other Diseases	16%
■ HIV/AIDS	13%
Cancer	13%
Kidney Disease	11%
MS/Musculoskeletal	9%
Diabetes	8%
Alzheimer's/Neurological Dis.	7%
■ Pulmonary Disease	5%



Age

1 70+	45%
■ 60-69	26%
50-59	17%
40-49	6%
30-39	2%
20-29	1%
■ 13-19	2%
■ 00-12	1%



Race/Ethnicity

	Percentage
Unknown/Unreported	34%
■ Black/African-American	25%
Hispanic	22%
■ White/Caucasian	17%
Asian/Pacific Islander	2%

Ten Things We're Proud of This Year

We received our 4-star rating on **Charity Navigator for the** 7th year running.



This award recognizes our commitment to accountability, transparency, and strong financial health. With this award, God's Love joins the top 6% the 1.5 million charities rated by Charity Navigator who have received the 4-star rating seven years in a row or longer. We were also honored that Karen Pearl, President & CEO, was invited to speak with Charity Navigator's Chief Relationship Officer, Kevin Scally, for a Facebook Live presentation about our COVID-19 response.

We introduced more sustainable and nutritious proteins to our menu including local beef and antibiotic-free chicken.

> We are constantly asking our clients for feedback, and many have expressed interest in the sustainability of the ingredients we use. In response, we've begun to incorporate more sustainable and local ingredients into our menu. This year, the kitchen started purchasing beef from upstate New York and antibiotic-free chicken. Our clients, our chefs, and our RDNs are thrilled.

We successfully advocated for the passage of a Medically Tailored Meal Pilot in NYS Medicaid.

> Our Policy Department works year-round to expand access to medically tailored meals and advocate to include our intervention in Medicare and Medicaid at the State and Federal level. This year they successfully advocated for the passage of the Medically Tailored Meal Pilot which will not only help provide meals to the sickest of the sick, but also will demonstrate the efficacy of medically tailored meals to improve health outcomes and lessen healthcare costs.





We introduced a pescatarian menu. Our Kitchen and Nutrition Departments worked hard to develop a menu for our pescatarian clients, which includes vegetarian and fish entrees. This menu is high in Omega-3 fatty acids and features wild-caught pollack from New York State in a

We created and distributed an eligibility screener.

variety of delicious recipes.

When the coronavirus arrived in New York City, we saw a massive increase in referrals. To get to the people who most need our services as quickly as possible, our Policy and Communications Departments developed an eligibility survey which is now on our website. With the help of this technology, we enrolled 2,300 new clients in the first months of the pandemic and referred people who aren't eligible for our program to the appropriate city services.

Ten Things We're Proud of This Year continued



6

We enrolled 2,300 new clients in the first four months of the pandemic.

With senior day centers closed, hospitals overrun, and people with compromised immune systems unable to

leave their homes, the need for our meals (which is always urgent) skyrocketed in March. During this crisis we adjusted our operations to continue serving



our existing clients and also be able to enroll thousands of New Yorkers in need of medically tailored meals.

We've had an all-time record year of fundraising, including raising \$5 million to support our COVID-19 efforts.

All our efforts during this challenging time were only possible due to the outpouring of support from our entire community. From individual donors, to foundations, to corporations, to in-kind donations of food, vehicles, PPE, and space, we have been blown away by the phenomenal support of NYC and our friends near and far.

We delivered 210,000 shelf-stable meals to our clients for nutrition support in the event of potential service disruption.



This year has been filled with uncertainties and anxieties for everyone, and for people living with serious illness, the dangers of the coronavirus were compounded. We wanted to provide our clients with every possible tool to feel at ease and safe, so we delivered 210,000 shelf-stable

emergency meals during the pandemic. When their emergency meal bags arrived, our clients knew they were taken care of if a delivery was delayed.

We increased our meal production by 25%, producing more than 10,000 meals each day.

At a time when much of the city slowed down, our kitchen geared up! With fewer volunteers in the kitchen due to social distancing and an adjusted schedule, our chefs and volunteers still managed to chop, stir, and pack 10,000 meals each weekday.

We delivered 5,000 donated oral hygiene kits for clients.

We take care of our clients' health in every way that we can. Knowing that good oral health can improve nutritional intake and can help prevent oral health complications, we delivered 5,000 oral hygiene kits donated by Colgate-

Palmolive to our clients and their families so that they could maintain strong, healthy smiles during this challenging year.



Responding to COVID-19

The spring of 2020 was like no other at God's Love We Deliver. The unfolding COVID-19 crisis required us to adjust our operations on a daily basis. We shifted menus, created new protocols for volunteers and delivery, instituted social distancing and new sanitation routines, and managed thousands of calls from concerned clients and community members. We did all this while welcoming an unprecedented 2,300 new clients onto our program—an extraordinary task.

The COVID-19 pandemic bears some similarity to the earliest days at God's Love, at the start of the HIV/AIDS crisis. Then and now, we treat people with respect and dignity no matter their illness or circumstances. These are anxious times. Our deepest gratitude goes to our volunteers, staff and the entire God's Love community for their commitment and care. Because of you, our clients know we are there for them. Our client and meal numbers continue to grow, resulting in enormous unbudgeted expenses. Thank you for helping keep God's Love fully operational. We have a very challenging year ahead of us. Your support is vital to continuing this life-sustaining service into the future.

















It's a round-the-clock effort at God's Love We Deliver!



How we get our work done, day in and day out

4:00 AM: Our chefs arrive to start the first tasks of the day: turn on the ovens, heat up the kettles, start cooking soups and set up tables with cutting boards and cartons of carrots and squash for volunteers to start peeling and chopping when they arrive at 6:30 AM.

5:00 AM: It's still dark and our drivers are just arriving for their shifts. Yesterday, volunteers sorted and packed meal bags into crates for their routes. Our drivers roll up their sleeves and load the bag-filled crates into refrigerated vans. They head off to all corners of the city. They'll be on the road until afternoon, calling clients before arriving at their doors with the frozen medically tailored meals selected for them and their nutrition needs. When they reach the door, they hand the meal bag to the client with a smile and a friendly greeting. For many of our clients this is the only human interaction that they'll have for the

COVID-19 Update: All our deliveries are now socially distanced. Our drivers still call in advance so that our clients can be ready at the door. Wearing masks and gloves, they drop the meal bag on the doorstep, ring the doorbell and step back at least six feet. Then they wait to see our clients pick up the bag, wave, and exchange greetings.

6:30 AM: Our first kitchen volunteer shift begins. Volunteers will help chop what our chefs set out this morning...before many of them head off to work their "other" jobs.

9:00 AM: Our first kitchen volunteer shift has cleaned the tables, and the next shift is arriving. This shift is often filled with corporate volunteers who take a day from their regular responsibilities to give back. They help us line up wild-caught pollack fillets on trays to await seasoning with Chef André's special spice-blend.

At the same time...In meal kit assembly, Jason is organizing volunteers who make sure that each client's bag is filled with the right meal components. They pack bags and sort them into crates for the drivers until noon.

COVID-19 has changed parts of our operations, but not the love that we cook into and deliver with each meal. When the schedule has changed due to the pandemic, we've indicated that with italics.

whole day.

It's a round-the-clock effort at God's Love We Deliver!

How we get our work done, day in and day out

COVID-19 Update: 10:00 AM: New shift for COVID-19! Drivers with their own cars arrive to pick up bags of clients' meals and make contactless and socially distant deliveries around New York City.

11:00 AM: Walking deliveries begin. A group of volunteers gathers to pick up client meal delivery bags for nearby clients. They deliver to our clients who live around SoHo, the West Village, and Tribeca.

1:00 PM: Our next shift of kitchen volunteers arrives. They tie on white aprons, put their hair in hairnets and grab a pair of gloves before getting their assignment from the chefs. Today, they're helping pack soups with our new system that ensures each container gets an even distribution of broth and solid ingredients. One volunteer portions carrots, another celery, still another lentil, and finally the container is filled with broth and sealed, ready to be flash frozen by our chefs.

At the same time...Our meal packaging team preps meals to ship to our clients who live further afield. We work with FedEx to send frozen meals to our clients in Upper Westchester County, Hudson County, New Jersey, and Nassau and Suffolk counties.

2:00 PM: A group of volunteers gather in the volunteer lounge to highlight the labels that outline the dietary requirements for each client and label our dessert lids, so each client knows what delicious cake or cookie has arrived when they open their bags.

At the same time...A second group of volunteers enters the meal packing room to finish the work started this morning.

4:00 PM: Our late afternoon kitchen volunteers arrive. After they put on their hairnets, aprons, and gloves, they are tasked with helping seal and pack out the chicken curry that was cooked this afternoon by our chefs. They form an

assembly line, with a different person ladling curry, vegetables, and rice into the proper compartments of the meal tray. At the end of the line, someone makes sure the rim is clean so that the tray seal is effective. and a final volunteer labels the tray and puts it into a crate.

6:00 PM: Our last kitchen shift arrives. They'll be here until 8:00 PM getting vegetables ready for the chefs' first tasks tomorrow morning. When our chefs arrive at 4:00 AM, there will be diced carrots, celery, and onions ready for a mirepoix which forms the foundation for most of our soups and entrees.

> COVID-19 Update: We have temporarily paused our

4:00 PM to 7:00 PM.

6:00 PM shift. Our last kitchen volunteer shift is now from





Signature Events





Golden Heart Awards

God's Love was honored to welcome 800 guests to the 13th Annual Golden Heart Awards on October 21 at Cipriani South Street in Manhattan. We celebrated the remarkable contributions of three generous people: Mayor of South Bend, Indiana, Pete Buttigieg; John Demsey on behalf of his work with the M·A·C VIVA Glam Fund; and supermodel, entrepreneur and philanthropist, Iman. The evening raised \$2.9 million to support our urgent mission.

Love Rocks NYC

Produced by John Varvatos and Greg Williamson, our 4th Annual Love Rocks NYC, on March 12, was a little different this year due to the rapid progression of COVID-19. The producers and God's Love We Deliver jointly decided the concert would take place with a restricted audience. It



was also made available – free of charge – as a live stream so others could enjoy the annual benefit concert. Every artist scheduled to perform stayed on the bill, with Music Director and Band Leader Will Lee at the helm. The audience was treated to spectacular performances by Dave Matthews, Chris & Rich Robinson of The Black Crowes, Jackson Browne, Cyndi Lauper, Leon Bridges, Warren Haynes, Joss Stone, Pedrito Martinez, Jimmy Vivino, Marcus King, The War & Treaty and a special surprise performance by Susan Tedeschi and Derek Trucks. Late night legend David Letterman dropped in, and emcees Paul Shaffer and Tamara Tunie kept the energy high. The evening concluded with all the artists on stage for a rousing rendition of "All You Need is Love."

Midsummer Night Drinks

Midsummer Night Drinks was scheduled for June 2020, but was cancelled.*

*Our calendar was disrupted and changed due to the COVID-19 pandemic, which unfortunately meant we had to make many events virtual and cancel others.

Race to Deliver

On November 24, we held our 26th Annual Race to Deliver in Central Park. It is a symbol of our own daily race to ensure no one must face the unthinkable combination of illness and hunger. We were thrilled to be joined by thousands of runners and actor, producer, singer, philanthropist and Board of Trustees member, Tamara Tunie, who led the National Anthem.



Partnered Events



Fabulous Fun on Fire Island On July 13, 2019, God's Love thanked our longtime supporters on Fire Island with a cocktail party in The Pines. Doreen Katen, a great supporter of our work, hosted. The event honored The Pines Pantry which to this day displays a God's Love donation can to support our services.



Rockaway Soirée More than 200 friends braved the 2019 summer heatwave to celebrate and support God's Love on July 20 at our second annual Rockaway Soirée. Thank you to the entire genLOVE Executive Committee for hosting. Special thanks to the Steven & Alexandra Cohen Foundation

for their generous support of the event, and to Nicholas Compagnone and Felicia Saucedo for making the Soirée happen.

Douglas Elliman Ride for Love On September 14, a team of cyclists from Douglas Elliman completed the 7th Annual Douglas Elliman Ride for Love in support of God's Love We Deliver. This year's participants raised more than \$180,000. Since it began, the Ride for Love has now raised \$1 million—funding 100,000 meals. Thank you to all our friends at Douglas Elliman!



Community Table with Chef Mike
Anthony, Mark Bittman, and our very
own Chef Daniel We had the pleasure
of welcoming food writer Mark Bittman and
Gramercy Tavern's Executive Chef Michael
Anthony to God's Love for a Community
Table on January 12. Mark and Michael, with



the help of our Executive Chef Daniel Metzger, demonstrated three versions of a "one pot" pasta while answering a variety of questions about cooking at home. Each guest went home with a signed copy of Mark Bittman's 20th anniversary edition of *How to Cook Everything*.



World AIDS Day with Eric Marcus of Making Gay History On December 2, historian, author and podcaster Eric Marcus spoke to the staff of God's Love We Deliver to mark World AIDS Day. He shared recordings from interviews with famous men who lived with HIV/AIDS:

Vito Russo, Larry Kramer, Morty Manford, and Tom Cassidy. Eric talked about what it meant to sit down with each of these men, some of them not sick at the time of their interviews. At the end of his presentation Eric remarked that he shares these stories and his own story because "as much as I would like not to remember, I can't forget."

Partnered Events continued





Miami and Palm Beach In

January, God's Love celebrated our supporters living in Florida. First, we gathered for a fabulous cocktail party at the stunning Bar Bevy, a new bar and lounge in Miami's Design District. The event was co-hosted by Jon Gilman, Terrence Meck, Lara

Shriftman, Lee Schrager, Blaine Trump, and Richard Yulman and Kandy Kramer. Next, the team visited Palm Beach. Thank you to our wonderful hosts Jeff Pfeifle and David Granville who welcomed everyone to their beautiful home, and to our co-hosts, Dennis Basso and Michael Cominotto, Mr. and Mrs. Dixon Boardman, Mr. and Mrs. Christopher Chase, Mr. and Mrs. J. Pepe Fanjul, Julie Geier, Jon Gilman, Terrence Meck, Tom Samet and Nathan Wold, Michael Sennott, and Blaine Trump.

Outsider Art Fair For 28 years, the Outsider Art Fair has been the world's foremost annual show of Outsider, Self-Taught, and Folk Art. For this year's fair in January, God's Love was once again the official charity partner. Not only were 100% of the proceeds from



tickets sold on our website donated to God's Love, but generous galleries donated art to a silent auction to benefit our work. Thank you to the artists, galleries, and everyone involved with the Outsider Art Fair for their support!



Queer Soup Night On February 11, supporters and staff had a blast at the Queer Cookbook Cabaret, celebrating cookbooks by queer authors and the work of God's Love. Kathy Tu of WNYC's "Nancy" podcast emceed cooking demonstrations by cookbook authors Lukas Volger and Zoe Adjonyoh and our own Chef Ryan. Huge thanks to all of our friends at Queer Soup

Night, Jarry, and everyone who made this event possible.

Savor Pride While this year's Pride went virtual, we still had a blast online with Chefs Liz Alpern, Renee Blackman, Amanda Freitag, Kate Pelayo, Mavis-Jay Sanders and Sicily Sierra for Savor Pride. Each Chef presented a dish which spoke of their diverse and wonderful perspectives, much like the colors of the Pride flag. Chef Alpern made a seasonal borscht, Chef Blackman roasted chicken thighs seasoned with ginger and cilantro accompanied by confit potatoes and charred broccolini, Chef Freitag grilled lamb burgers with mint yogurt, Chef Pelayo taught viewers to make ginger honey glazed salmon, and finally, Chefs Sanders and Sierra pan-seared fish with green sauce and white bean salad on the side.



Our Volunteers

We simply could not do what we do without the unwavering support of our dedicated volunteers. In the past year, hundreds of student groups, community teams, and corporate partners volunteered in some capacity, providing over \$1.9 million of donated time and service. We are extremely grateful for their commitment and the time they give to help others in need.



1000+ Volunteer Hours



David Abramson
Joan Adler
Carol Alexander
Mitchell Applebaum
Mary Pat Archer
Victoria Arzano
Gayle Balsky
Marilyn Bardo
Debbi Baum
Joan Bennett
Suzan Bernstein
Bernard Biron
Ann Bodnar
Jeri Boylan
Jeri Boylan Rusty Breedlove
•
Rusty Breedlove
Rusty Breedlove Marla Jo Brickman
Rusty Breedlove Marla Jo Brickman Michael Brodesky
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler Danny Chen
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler Danny Chen Lloyd Cheu
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler Danny Chen Lloyd Cheu Edward Coffina
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler Danny Chen Lloyd Cheu Edward Coffina Carole Cohen
Rusty Breedlove Marla Jo Brickman Michael Brodesky Terry Callaghan Avon Chandler Danny Chen Lloyd Cheu Edward Coffina Carole Cohen George Cominskie

Brenda Curtis
Drew Dasent
Debbie Deitcher
Randy Deutsch
Mary Devine
Jon Devries
Gerald DeYounge
Molly Dieterich
Florence Dixon
Bill Douglass
Karen Duda
George Dussan
Donald Eckert
Janice Elkinson
Lorna Facey
Lynda Feld
Daniel Feldman
Stephanie Fine
Richard Fink
David Fitterman
Fitz Fitz
Mary Fong
Martin Friedman
Laurie Gelbart
Timothy Gibson
Roz Gilbert

Denise Gilson
Lisa Glover
Fred Goldberg
Sharon Goldfarb
John Goodfriend
Norma Grant
Manuel Greer
Karen Groeger
Mary Hatch
Scott Hayter
Mark Heflin
Terry Hofler
Dan Horowitz
Brian Hotaling
Lucy Hwang
Linda Irby
Joanne Jablow
Barbara Jones
Susan Kantrowitz
Linda Kates
James Kaufman
Michael Kenny
Sueanne Kim
Jeff Kindley
Liz Kinney
Phyllis Kirschenbaum

William Komar
Susan Kupferberg
John Lee
Pauline Lee-Pristin
Jicky Leidicke
rv Lerner
Wing Tat Leung
Herb Leventer
Angel Levy
Minna Lipkin
Cindy Little
Mindy Liu
Lai Louie
Dennis Luczak
Marlene Malamy
Andy Marber
Charles McEwen
Patrick McGuire
Patrick McHugh
Joyce McShane
Helen Messina
Thomas Miller
Andy Mirer
John Moore
Robert Nagle
Don Newcomb

Keith Nicholson	Judith Schasberger
Michael Normile	Evan Schwartz
Kathy O'Callaghan	Jane Shea
Jim O'Connor	Jacqueline Shore
Richard Ophals	Joan Simon
Robert O'Sullivan	Darnley Simon
Joseph Page	Raj Singh
Martha Palma	Simone Smith
Ruth Pardo	Suzy Sobel
Ann Parker	Angelo Sperrazza
Marco Pievani	Bonnie Stanke
Nancy Pirodsky	David Stern
Leslie Plotkin	Neil Stevenson
Mark Porter	James Strickland
Lily Potter	Lorrie Stuart
Edward Prostak	Lawrence Swehla
Vincent Rada	Ilda Teran
Carol Rapoport	Klaus Villa
Bill Riegel	Sylvia Vogelman
Barbara Roberts	James Walsh
Aimee Ross	Nadia Wechsler
Barbara Rubel	Bob White
Paulo Santos	Lavern Whyte
Allison Saunders	Jonathan Wind
Randy Savitt	David Wise

Stacy Young

Richard Schack

Our Volunteer Groups

C Space



Acsel Health Acuris ADP Aetna Allegis Group AllianceBernstein America-Israel Friendship League American Express Ameriprise Financial

AmWINS Ascena Retail Group Astound Commerce Corporation

Auriemma Consulting Group, Inc. Australia and New Zealand Banking

Group Avalanche Studios Group Away

AXA Axonic Capital Bain & Company Banana Republic

Bank of America The Bank of New York Mellon Corporation Commercial Digital Channels Barbara H. Hagan School of Nursing and The Commonwealth Fund

Health Sciences at Molloy College Barclays Baruch College **BDO Global** Berkeley Research Group

Beta Alpha Psi BKD LLP

Black Flower Agency

Blackhaud

Blackstone Bloomberg Bloomingdale's BNP Paribas S.A.

BounceX BPCM Brandwatch Bravo Builders Bristol-Myers Sauibb Broadway Delivers! **Broadway Serves** The Brooklyn Public Library Brown Brothers Harriman & Co.

Brownstone Investment Group, LLC

Burberry Butter Inc.

BTIG

CakeWorks Calvin Klein Inc. Capri Holdings Limited Capsule Carbyne Casa Nela Catalyst Investors

CRPartners The Center for NYC Neighborhoods Centric Brands Inc.

The Chartis Group Chilton Investment Company, Inc.

Christofle Silver, Inc Citibank

Citizens Financial Group, Inc. Cityblock Health, Inc. Clane Gessel Studio Clearing House Clover

CLS Bank International CNN NY Ops Team Coach

Columbia Rusiness School The Communications Store Cozen O'Connor Public Strategies

Crafted Hospitality CUNY Service Corps

LaGuardia Community College Datorama Inc.

Delta Air Lines, Inc.

Department of Family Medicine - SUNY

Depository Trust & Clearing Corporation (DTCC) Direct Results Discovery Channel DKC News DLX

The Domain Companies The Door **Dorilton Capital** Douglas Elliman

Droga5 Edelman Elastic NV

Elektra Music Group **Embark** Endeavor Agency, Inc. Engine Equinox Group Equity at the Table (EATT)

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Our Clients

The Ediths

We relish celebrating all of our clients' birthdays, but there is something special about celebrating 100 and all the years after that. Believe it or not, we have two Ediths on our program who are in that special 100+club. Our first Edith was born in upstate New York in 1916. Our second Edith was also born upstate a few years later in 1919.

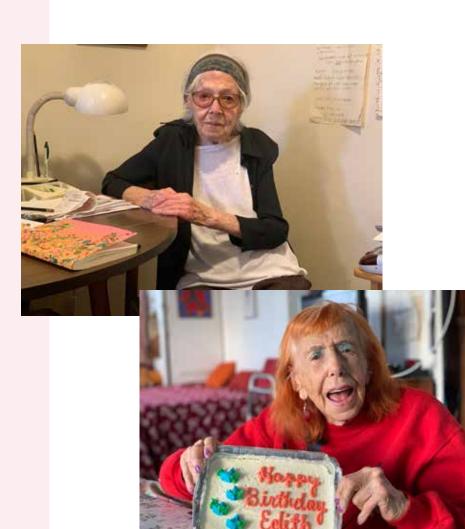
This spring, we helped both Ediths celebrate birthdays beyond 100 with a personalized cake and hand-decorated card from God's Love We Deliver. The more senior Edith lives on the Lower East Side, where she continues to keep up-to-date with her greatest passion: politics.

Every day she reads excerpts of *The New York Times* which are selected for her by a friend. The younger Edith lives in Greenwich Village, surrounded by posters from the dance company that she founded. She continues to make art, having recently become a film director. She has made multiple films.

Our Ediths are separated by the width of Manhattan, but connected by so much else, including the comfort they feel knowing they will receive healing meals from God's Love. We're honored to celebrate these inspiring women.

Head to our YouTube channel to see the birthday videos we recorded with each of them (pre-COVID-19)!





Our Clients

Renard

Our client Renard is 77 years old, and a veteran. He enlisted in the National Guard the day before he received a draft letter that would have required him to go to Vietnam. Renard served the United States from the Harlem office of the National Guard for five years. Today he lives in the East 20's where he has been receiving meals from God's Love We Deliver for about a year.

Our meals have helped him follow the heart-healthy dietary requirements that his heart failure requires. Renard has to carry a heavy device around with him which helps regulate his heartbeat: "I had open heart surgery, where they implanted this device inside my heart. It's kind of like a pacemaker, but it's more vital. It weighs 7 lbs., and I have to carry it around with me everywhere."

Renard made his career in advertising at *TIME Magazine*. "I was their first African American manager. I sold advertising space for *TIME*, *Jet*, and *Ebony* magazine. I then worked for *Jet* for a couple of years too. So, my whole career was in advertising sales."

Renard's heart condition has required him to stay closer to home. He is still an active member of the Alpha Phi Alpha alumni chapter. These days the other members take care of him. "I'm the oldest guy in that chapter. When I go to the meeting, all I have to say is, 'Brother, will you get me a soda' and they all jump to it."

This year, Renard focused on rebuilding strength through heart-healthy nutrition and heart exercises. He received a certificate for completing post-surgical cardiac rehab and his doctor said that his health report had improved. He said, "that means the exercise and the food are working for me."

When Renard heard that around 14,000 volunteers help prepare 2 million meals at God's Love every year, he was blown away by the scale.

We're proud to be able to serve clients like Renard, who have done so much to serve our country. "I want to thank the volunteers very much for what they do. I'm sure that there are many people in my same situation who really could use this and who are very happy to be able to get it. Like I say, for me, it's a blessing. I think that's remarkable, so keep it up!"



Financials

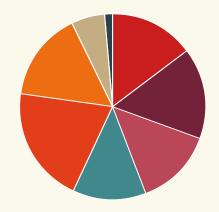


God's Love We Deliver earns the highest ratings from Better Business Bureau, Charity Navigator, and GuideStar. These ratings reflect the organization's demonstration of strong financial health and commitment to accountability and transparency.



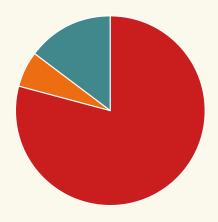






Revenue

■ Special Events (net of direct costs)	\$4,649,466
■ Individuals	\$4,966,253
■ Health Care and Partnerships	\$4,279,052
Government	\$4,052,110
Foundations & Corporations	\$6,349,611
■ Bequests	\$4,843,204
■ Direct Mail	\$1,833,891
■ Other Income	\$427,849
	\$31,401,436



Expenses

Excluding depreciation	\$20,046,043
■ Fundraising	\$2,934,827
■ Management & General	\$1,236,809
■ Program	\$15,874,407

Funding from generous individuals, foundations, corporations, and government sources provide a diversified base of support, helping to ensure that we can continue our work without overreliance on one revenue stream. We work hard to guarantee that valuable contributions are used on behalf of our clients. In FY20, 80% of all expenses went directly to client programs. Our donors expect no less.

Ways to Give

Join Us





Comprised of a growing group of special individuals who make annual gifts of \$1,000 or more, the valued members of the Golden Heart Society provide critical program support for the clients of God's Love.



Monthly donations provide donors with an easy way to support our clients and ensure a steady source of good nutrition, hope and dignity for the people and their families who depend on our meals.



Friends who include God's Love in their estate plans are invited to join our Legacy Society. Planned gifts, including bequests, create an extraordinary opportunity to provide the much-needed resources that will enable us to help the seriously ill today and well into the future.



Drag with Simon Doonan Maxine Forman, Simon Doonan, David Ludwigson, Virginia Weiss

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